

RESUME

SAGAR P. BAGAL

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Career Objectives

A good business administrator specialized in **finance and marketing wants** to use my best skills in an organization to improve and achieves the goal of the organization with my personal goal.

Professional Snapshot

- A result oriented professional with over **7+ years of experience in Sales and Marketing.**
- Excellent performance against sales targets and customer satisfaction
- A proven problem solver and team-player
- Target and achievement oriented with an ability to take up challenges and perform in changing work conditions
- Good leader, listener & initiator
- Proficient with windows 7, MS-office, Tally 9.0 etc.

Work Experience

- **Working with MLA E-OFFICE, as a Business Development Manager.**

August 2019 – Till Date.

- Company provides High-tech Digital Offices for Indian Politicians.
- To meet Political Sectors client like MP, MLA in my area.
- To optimized all Social Media Services of Client.
- Provide all social media solutions to clients.
- To maintain and build up relation with client

- **Worked with Sakal Media Group, as a Sr.Executive (Advt.Sales)Nagpur.**

August 2016 – July 2019.

- Segment: - Banking, Finance, Retail & exhibition
- To meet build up relation with my segment client
- To generate new prospects clients for the Organization
- To maintain sales ratio in my Segment
- Identify new sales and marketing opportunities

- **Worked with LIVEpro Software Solutions, as a Sr. Sales officer Nagpur.**

Nov. 2014 – July 2016.

- To meet Banking, institutional, & corporate sectors client.
- Determine client needs and fulfill their project according to their need.
- Meeting the new target customers and converting them into customers.
- To maintain relationship with clients for future aspects.
- Focus on business development and promotional activity in market.

➤ **Worked with R R KABEL LTD as a Sales Executive in Nagpur.**

July 2012 – Aug.2014

- Develop and execute sales strategies.
- My target Audience is Architect, Builders & Electrical Contractor.
- Maintain and strengthen a large portfolio of clients.

Educational Qualification

- MBA (Finance & Marketing) From RTMNU with 65% of marks in year 2011.
- B.Com from Nagpur University with 50% of marks in year 2009.
- HSC from Maharashtra state board with 69% of marks in year 2006.

SIP (Summer Internship Program) Experience

- Bharat Parekh Financial Services, Nagpur April 11- July 11
- JAYKA MOTORS, NAGPUR in Marketing. After 2nd Sem MBA

Academic Projects

- Final Project Report on Analysis & Interpretation of Financial Statement of “Facor Steel Ltd. Nagpur” for the year 2008-2010.
- A study of Marketing Strategy of “TATA NANO” adopted by “JAYKA MOTORS” Nagpur.
- Study base project on “Welfare Facilities Of Indian Companies”.

Personal Details

- o **Date of Birth** :- 17th JULY, 1989
- o **Gender** :- Male
- o **Father’s Name** :- Parbatrao B. Bagal
- o **Mother’s Name** :- Vijaya P. Bagal
- o **Nationality** :- Indian
- o **Language Known** :- English, Marathi, Hindi
- o **Marital Status** :- Single
- o **Address** :- 148, Govind Nagar,
New Narsala Road, Nagpur-440034.

Declaration:-

I hereby acknowledge that the above furnished information is true to the best of my knowledge & belief & I bear the responsibility if any information/document found fake.

Place: Nagpur.

Yours Faithfully

Date:

(SAGAR P. BAGAL)