



Susovon Mullick
Male, 26 years
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OBJECTIVE

To work in a global and innovative environment, to utilize my marketing skills and hard work that would encourage maximum opportunities for mutual, personal and organizational growth.

EDUCATIONAL QUALIFICATIONS

Qualification	School/College	Board/ University	Year of Passing	Percentage/ CGPA
MBA	KIIT School of Management(KSOM)	KIIT University	Pursuing	8.75
B.Tech	KIIT school of Mechanical Engineering,	KIIT University	2015	7.95
Std. XII	Sri Ramkrishna Sikshalaya, Howrah	WBCHSE	2011	70.83%
Std. X	Sri Ramkrishna Sikshalaya, Howrah	WBBSE	2009	75.38%

ORGANISATIONAL EXPERIENCE

Worked in ESS PEE ENGINEERING WORKS as Inspection Engineer September, 2015 – March, 2018

Responsibilities:

- Inspection of outsourced and in-house products for better quality
- Involved in making relation with customers for aftersales service.

Delivered:

- Uninterrupted customer service for the tenure of my service
- Acquired 4 new customers for the growth of the business

Key learning:

- Skills of client acquisition in B2B platform
- Skill to lead a team to generate revenue of the company

INTERNSHIP

Worked in HDFC BANK LTD. as Management Intern May, 2019 – July, 2019

Responsibilities:

- Activating all HDFC customers through online platforms like net banking, Payzapp, Mobile Banking etc
- Helpings bank stuffs in other banking operations

Delivered:

- Activated 35+ Payzapp accounts and 60+ Net banking and Mobile banking
- Opened 7 Savings accounts
- Generated lead for Mutual Fund, FD, RD, home loan, personal loan and life insurance.

Key learning:

- Acquired skills like pitching for the product.
- Learnt to work under pressure of target.

VOCATIONAL TRAINING:

- Vocational industrial training at BRIDGE AND ROOF CO. (INDIA) LTD., from 23th May to 10th June 2014.
- Vocational training of AUTOCAD (2D & 3D) at CMC, Howrah from 26th May to 26th June 2013.
- Vocational industrial training at BURN STANDARD CO. LTD, Kolkata from 6th June to 5th June 2013.

PUBLICATION

- Domestic Gas Delivery and Service Satisfaction of Indian Customer; ISSN : 2278-2540 published in International Journal of Latest Technology in Engineering, Management and Applied Science online journal.

COMPUTER PROFICIENCY

- Knowledge of Auto Cad(2D/3D), CNC Programming (Siemens) (Lathe /Milling)
- MS Excel, Power-Point, Word.

LANGUAGES KNOWN

- English, Hindi, Bengali

INTERESTS / EXTRACURRICULAR ACTIVITIES

- Have engaged in local society organization arranging several blood donation camps and arranged several social works.
- Won Admantra event in college.
- Travelling, playing PC games.
- Member of SIF, KSOM