## **ABHISHEK DHANRAJ**

Address: 158 Jodhpur Garden, Kolkata

West Bengal, 700045

Mobile No: 9330254234, 9007520819

Email Id: <u>abhishekdhanraj72@gmail.com</u>

### **EDUCATIONAL DETAILS**

B.E In Chemical	Jadavpur University	Join In 2014	Pass Out 2018	7.6 CGPA
Engineering				
Higher Secondary	Jawahar Lal Nehru	Join In 2012	Pass Out 2014	61.2%
Examination	Memorial College			
Secondary School	St Joseph's Public	Join In 2011	Pass Out 2012	9.2 CGPA
Examination	School			

### **WORK EXPERIENCE**

- Technical Senior Sales Officer at Berger Paints India Ltd in Kolkata location. (02/07/2018 13/08/2020).
- **Project** based Training at **Vizag Steel Plant** in Utilities Department. (23/05/2016 18/06/2016).
- Vocational Training at Indian Oil Corporation Ltd, Barauni. (15/05/2017 29/06/2017).

## **VOLUNTEERING**

- Member of AIESEC (International Association of Students in Economic and Commercial Science), an International NGO. (16/08/2016- 01/08/2017).
- Member of National Service Scheme (NSS), a national NGO. (07/06/2015-ongoing)

#### **ACHIVEMENTS AND AWARDS**

Work	Achieved more than 150% of yearly budget in two	
	consecutive years.	
	<ul> <li>Rewarded 100% of incentive for keeping zero outstanding.</li> </ul>	
Academic	• "DISTINCTION" certificate in Chemistry in XII Board Exam.	
	<ul> <li>Cracked IIT (JEE- Advanced) in first attempt.</li> </ul>	
Sport	Was Captain of School cricket team.	
	<ul> <li>Secured 3<sup>rd</sup> in swimming competition of Indian Life Saving</li> </ul>	
	Society.	

# **SKILLS**

Business Development	Generated on an average 5 customers every month, creating 2 lakh value every month from new business.	
	Managed around 60 customer monthly for sales and outstanding.	
Computer	<ul> <li>Advance Knowledge in Microsoft Word, Excel &amp; Power Point Presentation.</li> </ul>	
Writing	"Quora" Writer where my each answers have more than fifty thousands views.	
Public Speaking	Public Speaker at AIESEC and very good in designing & delivering Presentations.	
Bilingual	Certified in German Communicative.	

# **PERSONAL DETAILS**

## **ABHISHEK DHANRAJ**

Date of birth	04-02-1997.
Marital Status	Not Married
Hobbies	Writing, Swimming and learning foreign languages.
Permanent Address	Near old post office, Ghorasahan, East Champaran,
	Bihar, 845303
Known Languages	English, Hindi, Bengali and German.