



## AKASH AMAN

At- Bagmalli Sanchipatti Narayani Nagar road no.:08, hajipur ,dis.:Vaishali, State:-  
Bihar,Pin:-844101  
7739242421 | aman.mikes2010@gmail.com

[in https://www.linkedin.com/akash-aman-6baa0a191 -""](https://www.linkedin.com/akash-aman-6baa0a191)

### Objective

To utilize my technical skills and provide a professional service to customers by applying and honing my knowledge and working in a challenging and motivating working environment.

### Experience

- THE CAPITAL BOX** 15 MAY - 15 JULY  
SALES AND MARKETING INTERN
  - MANAGE CUSTOMER EXPECTATIONS THROUGH STRATEGIC COMMUNICATIONS AND HELPED EACH NAVIGATE SALES PROCESSES.
  - DEMONSTRATED PRODUCTS TO CUSTOMERS,ANSWERED QUESTIONS AND REDIRECTED OBJECTIVES TO POSITIVE FEATURES.
  - CONNECTED WITH AS MANY CUSTOMER THROUGH CALLS EACH DAY WITH WARM AND COLD MINDSET(CUSTOMERS).
  - LEADVTEAM OF 15 MEMBERS WITH GUIDANCE, SUPPORT AND MOTIVATION.

### Education

- ASIAN BUSINESS SCHOOL** PERSUING  
PGDM  
6 CGPA( TILL 2 ND SEM)
- ALL INDIA INSTITUTE OF LOCAL SELF GOVERNMENT** 2017  
DIPLOMA IN SANITARY INSPECTOR COURSE  
58.88%
- MONAD UNIVERSITY** 2016  
Bsc(hons.) CHEMISTRY  
64.55%
- S.P.S MAHA VIDHYALAYA** 2013  
HSC  
70%
- R.A.S HIGH SCHOOL,JANDAHA** 2011  
SSLC  
56.2%

### Industrial Exposure

- Industrial visit at Yakult Dabone.
  - Industrial visit at Parle-G.
  - Attended NEWS NEXT conference 2020 at Radisson Blu MBD Hotel NOIDA.
  - Attended interactive session with THE FATHER OF MARKETING "PHILIP KOTLER".
  - Industrial visit at Coca-Cola.

### Skills

- CERTIFICATE COURSE IN COMPUTER APPLICATION IN (2017). ADVANCE DIPLOMA IN COMPUTER APPLICATION (ADCA) IN (2019).

### Projects

- **PAYTRACK LIVE PROJECT**

MAKE NEW POTENTIAL CUSTOMERS TO DOWNLOAD THE AAP FOR EASY PAYMENT SERVICE.

## Language

- HINDI
- ENGLISH
- FRENCH

## Interests

- PLAYING CARROM
- DRIVING CAR
- TRAVELING

## Achievements & Awards

- CME ON SWACHH BHARAT MISSION (BASIC MODULE) AS CAPACITY BUILDING OF PARAMEDICS ON 7 TH APRIL(WHO DAY) - "ALL INDIA INSTITUTE OF LOCAL SELF GOVERNMENT" STUDENT
- COORDINATION IN KESSHET & INTER COLLEGE SPORTS COMPETITION - "ASIAN BUSINESS SCHOOL" COORDINATOR
- PARTICIPATED IN CARROM IN ATHLEEMA. - ""

## Core Qualifications

- 1. MARKETING RESEARCH
  2. TEAM LEADERSHIP VENDOR AND CLIENT RELATIONSHIP
  3. DISTRIBUTORS MANAGEMENT
  4. MARKETING FUNNEL ASSOCIATE

## Certification

- CERTIFICATE OF PARTICIPATION IN WEBINAR ON EMERGING AUTOMOTIVE TECHNOLOGY ORGANIZED BY AUTOMOBILE ENGINEERING DEPARTMENT,MANAV RACHANA INTERNATIONAL INSTITUTE OF RESEARCH AND STUDIES.
- THE NATIONAL INSTITUTE FOR ENTREPRENEURSHIP AND SMALL BUSINESSES DEVELOPMENT (NIESBUD)
- THE FUNDAMENTAL OF DIGITAL MARKETING COURSE

## Personal Details

- Date of Birth : 11/05/1994
- Marital Status : SINGLE
- Nationality : INDIAN
- Father Name : Ajay Kumar Shrivastava
- Mother Name : Sadhana Shrivastava

## Declaration

- I DECLARE THAT THE ABOVE GIVEN INFORMATION STATED ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.