


Aditya Gangrade

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Experience:

Hinduja Leyland Finance Ltd

Product Executive – CV loans

Duration- 1st June 2019 to Present

Work Profile:

- Currently working with Hinduja Leyland Finance Ltd as Product executive for CV division, major responsibilities are sourcing of customers like transporters, credit analysis, risk analysis, sales and collections.
- Being a captive financier of Ashok Leyland Vehicles Regular visit to dealer partner to maximize AL vehicle sales in competitive commercial vehicle market.
- Broker code creation for used commercial vehicle finance business. Regular visit to brokers to source used CV customers to increase healthy product mix towards maintain RoI and good portfolio.
- PDD updation, Collections, Loan appraisals, NPA customer resolution are major job responsibilities

Education Qualification:

Class/ Course	Board/ Institution	Marks / Percentage	Year
MBA	DAVV, Indore	71.50%	2017-19
BBA	DAVV, Indore	67.27%	2014-17
XII	MP Board	66%	2013-14
X	MP Board	66.5%	2011-12

Summer Internship Program:

- **Organization:** - The Times of India, Indore **Duration:** - 45 Days
- **Job Description:** - Intern as a Reader Relation Executive in order to boost up the sales of newspaper and magazine for the company.

Winter Internship Program:

- **Organization:** - LG Electronics, Indore **Duration:** - 45 Days
- **Job Description:** - Intern as a Store Sales Executive in order to boost up the sales of Home Appliances and Home Electronics for the company.

Skills:

- MS word
- MS Excel
- Negotiation

Achievements & Extra Curricular Activities:

- Participated in Sponsorship Committee in Manthan annual fest of PIMR, Indore 2017.
- Participated as Member in Internal Committee in XII International Conference of PIMR, Indore 2017.
- Participated as Coordinator in Internal Committee in XIII International Conference of PIMR, Indore 2019.

Personal Details:

Date of Birth : 17th Dec, 1996
Languages Known : English and Hindi
Hobbies : Playing Cricket, travelling to new Places and watching movies.
Address : 19, Subhash Marg, Ward No. 4, Bhikangaon, Dist. Khargone (Pin - 451331)

I hereby declare that the above-mentioned information is correct to best of my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Aditya Gangrade