

Akash Raju Khangar



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Career Objective:

To upgrade my capabilities to obtain the productive result every day. As of now I am seeking an entry-level position to start my career in a high-level professional atmosphere and to adapt a challenging position in a decent organization to expand my knowledge and skills.

Personal Details:

Gender: Male

Date of Birth: 02/08/1999

Language Proficiency: English, Hindi and Marathi

Permanent Address: Mata Mandir Ward, Hinganghat 442301

Current Address: Narhe, Pune- 411041

MBA Specialization:

MAJOR-: Marketing

MINOR-: Human Resource Management

Education Qualification:

| Course | Institute/College/School, Location | University/Board | Percentage | Year of Passing |
|--------|---------------------------------------|------------------|------------|-----------------|
| MBA | SIMCA, Narhe, Pune | SPPU | 80.90% | 2022 |
| B.Com | Vidya Bharti college Seloo | RTMNU | 94.33% | 2020 |
| HSC | G.B.M.M Jr. College Hinganghat | Maharashtra | 53.08% | 2017 |
| SSC | Bharat V. Hinganghat | Maharashtra | 74.60% | 2015 |

Skills:

| Hard skills | Soft skills |
|--|---|
| <ul style="list-style-type: none">Multi-taskingMarketingCookingEvent management | <ul style="list-style-type: none">Time managementCommunication skillsPresentation skillsTeamworkLeadership skills |
| <p>Software knowledge-:</p> <ul style="list-style-type: none">MS-OfficeTally ERP | |

Experience:

Name of Company: Merino Limited

Job Position: Sales Officer

Experience: 6 Month of experience

Key Responsibilities:

- Responsible to generate a business / revenue from Mumbai and Navi Mumbai.
- Managing marketing functions for business development.
- Responsible to generate a business from dealers / distributors to achieving revenue targets.
- Responsible for Quarterly and Monthly Targets on team and Individual basis.
- Creating a new Leads and generate the business from them.
- Resolving any sales related issues with customers.
- Responding to sales queries via phone and e-mail.
- Effectively communicating with customers in a professional and friendly manner.
- Supporting the field sales team.