

# BUSINESS DEVELOPMENT EXECUTIVE

Gate/Street No. 4, House No. N-43/4, Hargovind Enclave, Rajpur Extension New Delhi - 110068

Tel +91-9599806554

Email dewanganaman@yahoo.com

#### SKILLS

- Communication
- Negotiation Skills
- Presentation/ Product
  Demonstration
- Internet Skills (to conduct relevant research, network with leads, and share information with colleagues)

#### COMPUTER PROFICIENCY

- Basic knowledge of an ERP system for School Management
- Can work on any CRM software, previously worked on Zoho
- MS-Office
- SolidWorks
- CATIA
- AutoCAD

### **LANGUAGES**

- Chhattisgarhi
- Hindi
- English

### PERSONAL INTERESTS

- Singing
- Reading Novels

### PERSONAL INFORMATION

**Birthday** 

10/04/1996

Gender

Male

Nationality

Indian

### PROFILE-ABOUT ME

Excited to learn from high-performing and successful team. Possess excellent communication, Presentation and Internet Skills.

## **WORK EXPERIENCE**

**Busines Development Executive** 

Entab Infotech Pvt. Ltd.

**Marketing Intern** 

Petpooja

6 weeks of internship in Promotion and Branding

**Industrial Trainee** 

Endurance Technologies Ltd.

18 weeks of industrial training in Quality Assurance

**Practical Trainee** 

Continental Tools and Components 8 weeks of practical training

**Practical Trainee** 

India Yamaha Motors Pvt. Ltd.

6 weeks of practical training

January 2020 - Current New Delhi, Delhi

June 2019 - July 2019

New Delhi, Delhi

January 2018 - June 2018

Manesar, Haryana

June 2017 - July 2017 Faridabad, Haryana

June 2016 - July 2016 Faridabad, Haryana

## **EDUCATION**

Marketing (Major) & Business Analytics (Minor), Master of

Business Administration, Post Graduate, August 2020

Galgotias University

Marks 8.3 [CGPA]

Greater Noida, Uttar Pradesh

Mechanical Engineering, Bachelor of Engineering, Bachelor of

Technology, Completed, July 2018

Gurgaon College of Engineering

Marks 76%

Gurgaon, Haryana

12th Class, Intermediate, Completed, March 2014

Bhatnagar International School

CBSE - Marks 66.6%

New Delhi, Delhi

10th Class, High School, Completed, March 2012

Modern School

CBSE - Marks 9.4 [CBSE]

Noida, Uttar Pradesh