

Ameet N. Bhatia
Keshav Nagar, Chinchwad, Pune 33
M 9011078451 9822325714 ameetnhatia@yahoo.com

Sr Operations , Purchase, Sourcing, Business Development Professional with 20 + Years' Experience

Diploma in Mechanical Engineering
Graduates Diploma in Materials Management
MBA in Materials Management & International trade Management
Certified Supplier Risk Assessor By Boston & Mahindra
SAP MM , SRM , PP, MRP Implementation Experience

Experience Details: -

Greaves Cotton Ltd, Pune (Head / DGM – Operations & Purchase) Jan 21 till date

- Responsible for Manufacturing Operations Machine Shops
- Productivity , Profitability , Cost Control , Cost Savings
- Man , Machine , Material Planning , Effective utilization of resources
- Purchase and Sourcing of Auxilliary power business , Engine parts , Multibrand Parts , EV Parts 2 wheeler and 3 wheeler, Special Projects.
- Planning and Procurement , Supplier Scheduling, Relationship , Schedule Adherence
- Order Execution as per Customer / Market requirements
- Inventory Planning and Control
- New Parts and Vendor development for New Business i.e. Electric Vehicle 2W& 3W
- Cost reduction initiatives as per plan
- Export and Import – end to end handling
- Managing team of Operations, Sourcing and Supply Chain Professionals , developing competencies

Aishani Consultancy Services, Pune (Head Business, Sourcing, Costing Consulting) May 2018 to Jan 21

- Sourcing, Costing, Product Costing, Business Commercial workings, Proposal, ROI working and Business Decision Making , Business Consulting.
- Capacity Assessment , Operations Cost Management , Control , Savings
- Business Analytics , Data Analytics
- End to End Supply Chain Process improvements
- Purchase Management
- Logistics & Stores Management , Transportation Cost Control
- Supplier Constraint Mapping , Gap Analysis, Action Planning
- Cost Control , Cost Savings , Project Management
- Make or Buy Decision, Decision on New Business Investments
- Assessment of Present Business Model and Diversification proposals
- End to End Operations Management , Plant Operations process improvements and Cost Control Systems implementation

Mahindra Vehicles Manufacturers Ltd Chakan Pune, Manager (Sr) Operations / SCM (28th Feb 2012 to 25th April 2018)

- Leadership role in Body Shop , Press Shop Operations, SCM for Procurement, Production Planning and Logistics Management

- Manufacturing operations planning day to day , short term , long term , capacity assessment and planning, constraint mapping, risk assessment
- Procurement and Planning of Parts as per Production Plan / Demand Forecast
- Ensuring Production & Parts availability without any gaps / losses/ shortages
- Man , Machine and Material planning and execution with effective utilization of resources , cost targets , budgets
- Aligning Suppliers for short term and long term plans on regular basis
- Supplier Risk Assessment and advance action planning to avoid failures
- Inventory Control of Parts based on defined inventory norms
- Logistics & Stores Management in line with requirements
- Inventory Variance analysis, monitoring, action planning & improvements
- Cost Savings initiatives – Actual 5 Cr + Savings achieved in a year
- Spares parts requirement planning , procurement and completion on time
- Manpower assessment and control in Operations & Supply Chain
- Certified Supplier Risk Assessor
- Managing End to End Supply Chain Process
- Continuous Process improvements based on constraints
- Constraint Mapping and Action Planning - internal and External
- Planning alignment till Tier 1, Tier 2 Suppliers, imported contents
- Initiating alternative source development with Development team
- Materials Cost Saving initiatives drive with Pricing & Sourcing team
- Analysis and actions on Slow Moving , Non Moving inventories
- Packaging of parts finalisation, improvements , modifications
- ISO/ TS 16949 implementation , Quality improvement initiatives
- SAP MM , SAP SRM, MRP End user and implementation experience

**Duroshox Private Limited / Duro Technologies Sanaswadi Pune,
Head Supply Chain Management (Sept 2011 to Feb 2012)**

- Leading Procurement, Production Planning, Logistics , Stores, Dispatch functions
- Responsible for Press Shop and weld shop productivity improvements , Profitability
- End to End Supply Chain Management from Supplier to Customers
- Parts availability at right time , right quality and right cost
- Ensuring delivery of Products to Domestic and overseas customers (Export)
- Export Import Management
- Inventory Control , Logistics , Stores , Dispatch operations execution and control
- SAP MM improvements Support in actual usage by end users
- Freight cost analysis and optimisation for savings and improvements
- Strong Strategic Planner, Problem solver, and Aggressive persuasive Leader, Committed to Managing Operations and New Projects flawlessly while consistently delivering desired results and contributing to revenue producing activities
- Cross Functional Team Building, Communication and interpersonal skills. Interact well with stakeholders, focus groups. Keen ability to see the "Big picture" While staying abreast of business details and tight deadlines
- Recognized for consistent success in developing systems, processes and procedures to streamline operations, increase revenues and enhance profit performance
- Manpower planning , review and control for Supply Chain functions
- Indirect Material Purchase , Capital Purchase lead and drive with team

**Piaggio Vehicles Pvt Ltd Baramati Pune
Head PPC Engine Plant (March 2010 to Sept 2011)**

- Responsible for Engine Assly , Machine Shops Production
- Leading Production Planning Function for Engine Plant

- Export of Engines to Piaggio Italy (Europe) Plants as per requirement
- Daily, Weekly , Monthly , 3 Months , 6 Months , Yearly Production Planning
- Alignment of resources Man, Machine and Material with respect to requirement
- Plant Capacity assessment and planning , identifying constraints , actions
- Supplier Capacity assessment review , constraints , actions, review
- Short term and long term manpower requirements –White & Blue collar both
- MIS to top management , reviews , action planning of losses and future constraints
- Inventory planning of Finished Goods based on increase and decrease in demands and capacity constraints internal also supplier constraints external
- Meeting 100% Demand of Customers all the time – No Sales loss or loss of Customer
- Bill of material validation of new products and corrections in coordination with design team and actual build
- Launch Management of New Engines , SOPs , driving all teams in one direction to ensure start of new products production on time and as per required volumes ramp up
- Responsible for TS 16949 implementation in Engine plant by ensuring PDCA for all functions
- MRP implementation in Engine Plant from zero to actual usage
- SAP SRM implementation in Engine Plant with SAP Team
- Production Planning in SAP , relating it with SAP SRM and MRP with suppliers
- Import planning of parts based on export requirement of engines with buyers to avoid any excess inventory and also surprise shortages
- Regular Production requirement reviews across all levels and aligning all for meeting demands
- Driving Engineering Change Management Process for Engine Plant

Fiat India Automobiles Ltd, Ranjangaon, Pune
Asst Manager – Procurement & PPC (March 2008 to March 2010)

- Buyer for parts required in Engine , Transmission
- Domestic and Import buying as per requirement & Production Planning
- Inventory Control of parts as per norms
- Advance planning of imported parts as per lead time – world material flow
- Change Management of Parts – No obsolescence
- Inventory variance analysis and reconciliation , actions to reduce variance
- Supporting stores functions for layout finalisation and improvements
- Packaging finalisation , improvements , savings
- Production Planning of Transmission Assly and Machine Shop with respect to Engine and Vehicle assly requirements on short term , medium term and long term basis
- Solving suppliers bottlenecks /constraint's by working closely with suppliers
- Inventory variance, stock variance , analysis , root cause , review and actions
- Supporting logistics and stores functions for line feeding , material storage and space utilisation planning and resolving related issues on regular basis

Garware Wall Ropes Ltd, Akurdi , Pune
Asst Manager – Purchase (June 2007 to Jan 2008)

- Capital Purchase of Plant
- Indirect Purchase of Plant
- Contracts Management – Scope , Negotiation, Finalisation, execution , review
- New Project Parts development and Vendor Development
- Sourcing for new parts and existing parts in constraint
- Reprocessed raw material buying for cost savings
- Process improvements and system implementation in Purchase Function
- Procurement of Consumables and machine spares as per PR
- Customised items development and purchase as per requirement
- Product costing and break up for project planning and decision making
- Stores and Logistic Management

- Procurement of regular items / BOM items as per plan and requirement

**Jushin India Ltd, Pune. Asst Manager – Materials (Aug 2006 to June 2007)
Heading Materials Department and Assisting Plant Head in Operations**

- Planning and execution by aligning all teams and resources from Receiving requirement from customer till completing requirement of customer
- Procurement , Direct Purchase , Indirect Purchase , Logistics , Stores , Dispatch , Production Planning , Capital Purchase , Operations Management etc
- Vendor Development , Sourcing , imports , imports to localisation development , Cost Savings, Project Management , Delhi to Pune localisation of Parts
- Contracts Management for all types of Services and Supplies required for Plant
- Finalisation of Transportation cost of all types of Materials Movements involved
- Operations Management – Full Support to Plant Head for all activities related to Plant on continuous basis as per issues and constraints faced from time to time

**Tata Auto Comp Systems Ltd, Pune – Member (Planning & Purchase)
Procurement, Production planning and Customer Delivery (Aug 2004 to Aug 2006)**

- Procurement of Parts from Suppliers , Scheduling , Ensuring material availability as per production plan
- Daily Production Planning and Customer delivery as per requirement and on time
- Capital Purchase of items required for Plant
- Packaging items finalisation and procurement
- Direct Parts Purchase and Indirect purchase required for the operations
- Contract Management for all supplies and services of the Plant
- Supplier bottlenecks review and resolving
- Customer interaction for requirement , changes in requirements , short term and long term planning , new projects , new parts , modifications , engineering changes etc

Bajaj Auto Ltd, Chakan, Pune (Aug 1999 to Aug 2004), Engineer – PPC /SCM

- Procurement of Parts , Scheduling , Supplier follow up for parts for timely delivery
- Communication of Changes in Plan to supplier and aligning as per requirement
- Highlighting Supplier Constraints to Sourcing and Development team in advance
- Packaging Materials , Paints and Chemicals , Forging and Machining, Casting, Plastic and rubber , Sheet Metal parts procurement as per requirement
- Inventory control , action planning on slow moving , non-moving material
- Change Management – Drawing modifications , New drawings release
- Spare parts planning , dispatch and monitoring for vendor and in-house factory parts
- Machine Shop Production Planning, Paint Shop production planning
- Supplier constraints review and actions planning execution

Other details :

- DOB : 6TH March 1980
- Marital Status : Married

Thanks & Regards,

Ameet N Bhatia
9011078451