

A career span of 27 years at several prestigious corporate organizations with 75% of the time being devoted to Transmission Substation (AIS & GIS) is the highlighting part. Rest of the 25% is shared between Distribution and other Construction sectors. Key performances include Project Commercials, Project Planning, maintaining control budget, revenue and profitability, supply claim realization, material management, vendor and contractor handling. Specialization in Price Variation Claim.



Arnab Bose

Assistant General Manager, EPC Division
M/s. Lumino Industries Limited, Kolkata

Personal Details

Father's Name:-

Late. Saroj Kumar Bose

Date of birth:-

1st January, 1970

Address:-

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Garia, Kolkata-700 084

Mobile No:-

+91 9810907672

Email:-

arnab_bose_bose@yahoo.com

Passport No:- J8128663 (valid up
to 24/06/2021)

Experience

Asst. General Manager/Commercial-Lead(HOD)

M/s. Lumino Industries Limited, EPC Division Jan '17 – Present

Engaged for Transmission & Distribution, sub-station AIS/GIS & civil work execution.

- ∴ Preparing project control budget, monitoring project accounting, fund allocation, cash expenses control.
- ∴ Responsible for sales billing/turnover and realization, price variation based on contractual claim settlements, closure of old and new contracts.
- ∴ Preparation of MIS, SAP entries, PO release, Sale Order release and sales entry.
- ∴ Sub Vendor payment and material inventory management with Sub Contractor in hand stock verification.

Senior Manager Techno-Commercial Lead

M/s. Skipper Limited, EPC Division Jun '16 – Dec '16

Preparation of CTC Budget of all ongoing projects

Senior Manager Commercial Finance

M/s. Tata Projects Limited May '08 – Jun '16

Engaged for Transmission & Distribution, AIS/GIS sub-station work.

- ∴ Planning of Claims & Realization of supply, reconciliation of materials, services, F&I, entry tax.
- ∴ Preparation of CTC, Control Budget and Price Variation according to contractual claim settlement with client.
- ∴ Preparation of MIS and revenue receipt projection.
- ∴ Responsible for closure of contract, vendors bill verification and price variation bills.

Overseas Projects

- ∴ Kenya Power Lighting Corporation
- ∴ Indo-Nepal cross border transmission line
- ∴ Project Zambia- Kansanshi Mining PLC of Australia

Education

Bachelor of Commerce

Calcutta University 1987 – 1990

Diploma in Computer Science

Datapro Information Tech. 1990 – 1992

Diploma in Financial Management

*National Institute of Labour Education
& Management, Chennai* 2000

PGDBM in Finance(MBA)

Sikkim Manipal University 2005-2007

Skills

Professional

MS Office



ERP 6.0 & Project Module by Oracle



SAP Version 8



Personal

Interpersonal Skills



Presentations



Adaptability



Multitasking



Manager Commercial

M/s. A to Z Group

Dec '07 – Apr '08

Worked as a Techno-Commercial Lead for EPC division RE, TL & SS

Dy. Manager Commercial

M/s. Kalpatru Power Transmission Limited

Dec '05 – Dec '07

Involved in transmission line and sub-station, distribution/rural electrification works for Patna Area, Power Grid Corporation of India Bhagalpur-Banka, Nalanda, Kishanganj, PGCIL under ER-1, Bankura PGCIL ER-2, WBSEDCL-PPSP TL, Siliguri, Jalpaiguri APDRP/SS augmentation.

- ∴ Looking after AOP related planning projects progress review and techno-commercial activities like Billing/Supply (from HO), Erection, Price Variation, F&I, Entry Tax.
- ∴ Preparation of month MIS reports highlighting the revenues, expenses and material closing stock.
- ∴ Fund collection, client commercial issues handling and following 'C' forms.

Sr. Commercial Officer

M/s. The Tata Power Company Limited

Oct '03 – Dec '05

In-charge of Jammu & Kashmir project execution, planning projects progress review, commercial and billing for Delhi and Jammu & Kashmir.

- ∴ Preparation of Supply Bills (Towers, Hardwares & Accessories), Erection and Transportation/Freight & Insurance for all projects.
- ∴ Preparation of Price Variation Claims, Contractual Claims and realization.

Sr. Accounts Officer

M/s. Jyoti Structures Limited

Mar '95 – Sep '03

Involved in maintenance of all Commercial & Accounting activities for projects

- ∴ Preparation of bills, collection and project accounting.
- ∴ Processing of sub-contractor billing, payment disbursement
- ∴ Co-ordination with HO for materials, project monitoring.
- ∴ Authorized Joint Signatory for all transaction & negotiation.

Jr. Accountant (Accounts Department)

M/s. D.S Construction

Dec '91 – Feb '95

Support to Sr. Techno-Commercial Head in various Progress Review, Commercial for Real Estate & Road Business Planning.

Why Me?

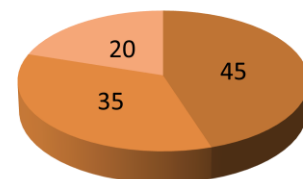
One definite trait in my character has always been about following my passion and constant quest to improve myself

I focus mainly on improving efficiency and betterment of my output by using the skills and knowledge that I have. Being sportsperson adaptability won't be a question mark for sure.

Justifying this, I would put forward myself as a perfect blend of leadership qualities and professionalism along with a proper skill set.

Hobbies

■ Football ■ Cricket ■ Table Tennis



Alongside Profession

Licenses and Certifications

- ∴ Attended Certified Program of Export Documentation in the year 2014 from National Institute of Entrepreneurship & Small Business Development (NIESBD), Govt. of India - Sponsored by M/s. Tata Projects Limited, Noida.
- ∴ Attended Certified Program of Business Development for EPC – Construction Business in the year 2005 from Indian Institute of Foreign Trade (IIFT), Delhi - Sponsored by M/s. Tata Power Co. Ltd.

Extra Curricular Activities

- ∴ YMSA Club, Kolkata - Third division football league. *(1987 - 1989)*
- ∴ Bhratri Sangha Club, Kolkata - First division football league. *(1990 - 1990)*
- ∴ College football team *(1987 - 1990)*
- ∴ School football team *(1980 - 1986)*
- ∴ School Cricket Team
- ∴ Table Tennis