



Avinash R. Deore

To obtain a challenging career in the industry, update and acquire the best skill for the success of the same, to widen spectrum of my knowledge and to add value to organization by my committed efforts, I want to work in a real professional atmosphere.

Contact

✉ avinash36deore@yahoo.co.in

☎ +91-8830003806

🏠 B-808, Govindbaug Society,
Dudulgaon, Moshi, Pune-
412105

Expert Skills

MS-Windows
MS-Word
MS-Excel
MS-PowerPoint
Email
Internet.

Work Experience

UNILAY COATINGS PVT. LTD
General Manager (sales)
(Industrial Paints and Lubricants)
August 2020 – Till Date

**WITMANS ADVANCED
FLUIDS PVT. LTD, PUNE**
Business Development Manager
(Industrial Paints and Lubricants)
1 Year.7 months

**WITMANS INDUSTRIES
PVT. LTD., PUNE.**
Asst. Manager Sales
(Industrial Paints and Lubricants)
12 yrs. 3 months

Roles And Responsibilities

- Customer Relationship Building
- Competitive Market Research/ Analysis
- Prospect Development
- Analyze and tweak the sales process to attain higher business results and goals.
- Be a single point of contact for all sales and related efforts.
- Log all transactions and enquires and attend to all the queries with regards to them.
- Develop MIS and weekly reports on business status.
- Set, review and revise sales targets, and ensure adherence
- Negotiating and Securing Order
- Product Launching and Promotion
- Ensure timely payment collection

Education History

MASTER IN PERSONNEL
MANAGEMENT (M.P.M.)

Nowrosjee Wadia College, Pune
(Only one year completed)

BACHELOR IN ARTS (B.A.)
ECONOMICS

Nowrosjee Wadia College, Pune
-1991

H.S.C.. FROM CBSE BOARD,
DELHI

-1988

S.S.C . FROM CBSE BOARD,
DELHI

-1986

Languages

- ENGLISH
- HINDI
- MARATHI

Work Experience

ACNIELSEN ORG-MARG,
AURANGABAD.

Senior Operations Executive
(Area Manager)
14 Years

Roles And Responsibilities

- Market Research
- Data Collection Process-14 Districts
(Rural + Urban)
- Relationship with Management
- Budget
- Organizational Leadership &
Curriculum
- Personnel
- Facilities

Decalarartion:

I hereby declare that all the
information above is true to the
best of my conscience. Thanking
You

Date:

Sign: