



BHUPENDRA SHARMA

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• **Education**

Qualification	Courses studied	Name of the School / University	Year of Passing	CGPA/Marks (%)
MBA	Marketing & MOT	TAPMI School of Business, MUJ	2022	8.19 CGPA
B.SC	Biology	RRBMU ALWAR	2019	63.03%
Class XII	Science	Maa sharda sr. sec. school	2016	72.40%
Class X	General	Janki devi sr. sec school	2014	49.50%

Experience

TATA STEEL	May'2021– AUGUST'2021
Marketing Intern	
<ul style="list-style-type: none"> Worked in Marketing , retail mapping of TATA Tiscon TMT . Company Provide 168 Dealer for retail mapping. These dealer are basically form vidarbha Region Maharashtra. I did retail mapping in 3 district . 	

Major Engagements	
RETAIL MAPPING OF TATA TISCON	<ul style="list-style-type: none"> sales pitching cold calling Analysis and observations. Assisted with shop inventory management and completed routine stock taking. Shared new products and promotions with customer to encourage sales. we made an excel sheet in this sheet I mention some data related to dealers like - How many Rebar Dealers In consumption center ? What is Retail Market Size of Rebar (tpm) – all brand included in your area /Consumption center ? What is Total Counter Sale of your shop in TPM (Rebar) ? How many dealers Interested in becoming Tiscon Dealer (if already not a dealer of TISCON) ?

http://bhupendrasharma.xyz/ Jul'2019	June'2019-
Website developer, Content writer and Editor	

Major Engagements	
Website developer, Content writer and Editor	<ul style="list-style-type: none"> • I have my own website . that is related to restaurants . • Website content creator and editor. • Social media optimizer. • Blog writer. • Search engine optimizer.

LIFE INSURANCE OF CORPORATION OF INDIA WORKING		OCTOBER 2020 - JAN 2022
LIC Agent & Advisor		
Major Engagements		
LIC Agent & Advisor	<ul style="list-style-type: none"> • Currently this is my part time job. • I have sold 30 policy as yet. • Persuade Prospective Clients to Engage in a phone conversation or meeting to discuss insurance products. • Advise clients on the insurance policies that best suit their needs . 	

CERTIFICATIONS
<ul style="list-style-type: none"> • TATA STEEL • DIGITAL MARKETING • TALLY ACCOUNTING • E-COMMERCE

SKILLS
<ul style="list-style-type: none"> • Microsoft Office (MS word, Excel, Power point) • Teamwork • Leadership • RETAIL MAPPING • Communication • Social Media Marketing • Leadership • CONTENT WRITING • DIGITAL MARKETING (SEO, SMO, EMAIL MARKETING)

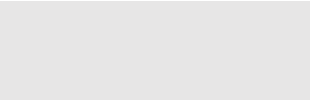
POSITIONS OF RESPONSIBILITY

At Work: Marketing Intern (TATA STEEL)
: Insurance advisor (**LIC**)
Off Work: marketing class Coordinator at TSB, Manipal University

INTERESTS/ HOBBIES

Doing Charity and playing cricket

PERSONAL DETAILS	
Name	Bhupendra Sharma
Date of Birth	10 th MAY'1999
Address of Communication	PANDEY KI DHANI, THANAGAZI, ALWAR (RAJASTHAN)



PIN - 301022