

HITESH BISHT (B.E MECHANICAL)

@ hiteshbisht03@gmail.com
7506161392

House no – 70 ,Mohkumpur, Krishna
Vihar Dehradun - 248005.



EXPERIENCE

26 August
2019 - 8
December
2020

Negi sign system & supplies Co.

Field Sale Executive

Responsibilities:

1. Handling a specific region for sales and marketing.
2. Hunting new leads & meeting the clients for demos or closure.
3. Participating in trade shows and exhibitions (if needed).
4. Coordinating with the service department for post sales requirement.
5. Developing marketing strategies for branding in order to ensure successful client participation in exhibitions that leads business development.
6. Reporting to the Managing Director of the company.

5 February
2018 - 25
August
2019

Matek engineering

Sales engineer

Responsibilities:

1. Coordination of current production and consolidation partners in order to assure that pumps are produced within time, quality and budget
2. Identifying potential suppliers for, sampling and testing newly designed parts.
3. Ordering samples of newly designed parts and testing for quality
4. Oversee partners that are active in local transport and installation of pumps
5. Coordination of export, pumps and scissor lift.
6. Support the study of technical, managerial and economic implications on opening aQysta manufacturing line in India

4
September
2015 - 7
February
2017

Teaching

Private tutor

1. Worked as private tutor for 10th & 12th students.
2. Used to Taught autocad ,solidworks & other subjects to engineering students.

EDUCATION

2015

Mumbai university

B.E mechanical
60.41

2011

Central railway school

H.S.C
64.50

2009

Central railway school

S.S.C
65.16

SKILLS

- Strong communication negotiation and interpersonal skill.
- Self motivated and driven.
- Critical thinking and problem solving skills.
- Auto CAD-2D (Certified by MS WORLD Cad, Centre, Central board of IT & Vocational Training) Includes drafting, designing and assemblies of various machine parts.
- Solid Works (Certified by MS WORLD Cad, Centre, Central board of IT & Vocational Training) Includes layouts of major portions of equipments, assemblies, 3D- modeling and preparation of various technical parts.
- MS OFFICE (Word, Excel and Power point).