



## **MANAV NIGAM**

### **Sr. Manager-Supply Chain Management**

A goal-oriented professional, targeting assignment in Warehouse management, Logistics, Supply Chain Management with a reputed organization

Location Preference: Delhi NCR, North India

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**Seeking Senior Level Assignments in Logistics/Commercial / Warehouse Management with an Organization of Repute**

### **Profile Summary**

- A competent professional with over **22 years** of experience in Supply Chain Management/ Warehouse Management/ Logistics/ Inventory Management / Credit control / transportation
- Expertise in devising & implementing various innovative supply chain processes & procedures, creating vision for objective and translating ideas into actionable business requirements & recommendations
- Proficient in driving logistics planning process for the region by developing & driving outsourcing strategies, focusing on identification, evaluation, selection, negotiation, and management of world-class 3PL providers on regional and country basis
- Impressive track record of driving efficiency, improving freight schedules/rates, establishing standard operating procedures, and producing sustained results
- An effective communicator & organizer, motivator, team player and a decisive leader with the capability to motivate teams to excel & win

### **Area of Excellence**

- Warehousing & Logistics Management
- Inventory & Distribution Management
- Continuous Process Improvement
- Strategy Planning & Execution
- Vendor/ Supplier Management
- Supplier & Category Management
- Cost Savings
- Transportation Networks
- Team Building & Leadership
- Slow moving / Non Moving Liquidation
- Training & Development
- 5S / Kaizen
- Sales Coordination & Sales support
- Team Management

### **Education**

**Matriculation**

**Senior Secondary**

**B.Com (Pass)**

**Computer Course (MS Windows)**

CBSE, New Delhi in 1993

CBSE, New Delhi in 1995

Delhi University in 1998

Aptech India Ltd (1996-97)

### **Technical Skills**

**MS–Office, Windows**

**SAP-MM / S&D/QA (ECC.6/EHP.7 Version)**

**Telly / Fox Pro**

**Lotus Notes / Outlook / Zimbra**

## Work Experience

Feb 06 – Current

Brilloca Ltd (HSIL)

### Sr. Manager - MWH-Taps & Pan India Depot Operations

Company Review:

Company is a leader in manufacturer of Sanitaryware and Luxury Bathroom Fittings.

### Key Results Areas:

#### MWH -Taps (Faucets).

- To ensure productivity targets are met and oversee the maintenance of warehouse and labour management systems and to ensure workplace health and safety requirements are met and take responsibility for the security of the building and stock and sales coordination
- To motivate my team (60 white collars) so that we achieve more than 100 percent through our teamwork.
- Responsible for overall operation /invoicing / Dispatches through SAP. Volume 50 Cr / Month.
- PTL/FTL, maintaining dispatch records and handling customer complaints about delivery.
- Receipts- Plant / Traded / Import- Physical / documentation / put away / Storages
- To maintain monthly physical stock taking and record keeping & stock ledgers.
- Physical stock count-Wall to wall basis quarterly & Cycle count of running SKUs.
- Online e commerce dispatches
- Change in packing / developed new packaging- Case lot.
- One item at one location on FIFO Basis-Storages- Capacity 60K Sq.Ft.
- Process Automation in SAP
- SAP Training- MM/ S&D Module
- 5s/ Kaizen implementation in warehouses
- Transport Management- FTL /PTL- Contracts, SLAs, TAT, Bill passing.
- SOP Implementation- SAP
- Automation in warehouse
- Order capturing / processing
- Floating monthly sales plan as per norms
- Reverse logistics
- Export dispatches / documentation.

### Key Results Areas:

#### Pan India- Depot Operations

- Controlling PAN India depot operation (19 depots), including warehousing, transportation & inventory planning / Insurances. Ensuring cost & budget control for depots. (Fixed & variable).
  - Training & development of CFA staff for adherence of laid down operational SOP's.
  - CFA/3PL management for pan India depots. (Rate negotiations, agreements, billings & commercials, MBR) Inventory planning for depots, ensuring desired inventory levels maintained.
  - Establishing & monitoring all depots KPI, ensuring strict compliance of the KPI, mitigating the gaps if any. Continuous improvement in depot efficiency & process improvement.
  - Robust co-ordination with concerned sales team & factory team to avoid any sale loss.
  - Inter departmental communication with commercial. Finance, accounts internal audit.
  - SAP data automation related to inventory planning, material tracking & traceability.
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### Highlights:

- Project lead for depot transition from CFA to 3PL model. Successfully implemented for east & west
  - Depot upgradation to cater the current & upcoming business requirements.
  - Master data validation & updation in SAP for various automation processes (auto replenishment, TMS, volume & weight calculation)
  - Saving of 0.83 Cr during pandemic (2020-21) by freight reduction / converting PTL Volume to FTL.
  - Work force optimization by automation.
  - WMS / TMS / MIS reports-Through SAP.
  - Delivery adherence -95% intact
  - Dispatch capacity increase by 10 times in a year.
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May 04 –Feb 06

**Motherson Techno Tools Ltd**

**Sr. Executive Logistics**

Company Review:

Company is one of the largest manufacturer/importer of automobile cutting tools supplying to Bajaj, Maruti, Honda, and many others.

### Key Results Areas:

- Overall responsible for sales of the company with making coordination with Regional Managers and Regional Offices.
  - Preparing various MIS on credit control, monitoring customers over dues on invoice-to-invoice basis.
  - Ensuring highest level of customer's satisfaction, interacting with the purchase department, and giving them customer's feedback.
  - Coordinating with CHA/Forwarding Agent /Courier agencies, matter related with custom i.e duty and custom clearance.
  - Ensuring proper maintenance of store premises.
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Jan 01 –May 04

**Shriram Pistons & Rings Ltd**

**In Charge-Commercial**

Company Review:

Company is one of the largest manufacturing company of Automobile parts like Pistons, Rings and Engine Valve with Jermon collaborations.

### Key Results Areas:

- Preparing Ledger of each account on computer and manually.
  - Coordinating with Head Office for availability of material in various godowns.
  - Doing valuation of inventory with FIFO /LIFO and weighted average method.
  - Coordinating /Monitoring of issues/dispatches of material from various depots.
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Mar 98 –Dec'20

Hotel Park Royal Intercontinental

**Supervisor-Inventory**

Company Review:

A Unit of Nehru Place Hotel Ltd (EROS GROUP)

**Key Results Areas:**

- Taking monthly physical inventories of glassware, chinaware, capital equipment in store and in operations, preparing the shortages, discrepancy, discarded stock reports on monthly basis.
  - Coordinating with F&B control department for taking the monthly inventory of food and beverages.
  - Issuing Gate Pass for taking the hotel material at outside for their respective purpose.
  - Physical count of hotel products in operation as well.
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**Personal Details**

Father's Name	Mr. K.C.G.Nigam (Retired from MOD)
Date of Birth:	12th September 1977
Marital Status	Married
Languages Known:	English & Hindi (Speak / write)
Residence Address	G-6/67-1 <sup>st</sup> Floor, Sector 15, Rohini-110089

Manav Nigam

Date	
Place	New Delhi