

OMKAR.N POWAR

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Skill Set

- *Inventory Management and New vendor development.*
- *MRP and Forecasting of PM.*
- *Pricing & Negotiation with vendor.*
- *Reverse Auction Activities.*
- *Servicing to Plant & OPC.*
- *Vendor payment Performance.*
- *Self-Assessment & Process Adequacy.*
- *Monthly reports of Purchase and sourcing*
- *Experience in OA, Production Sourcing and*

**PROFILE SUMMARY**

A competent professional with **over 12.7 years** of experience in *Purchase, Sourcing, Quality Assurance & Production Department*

Currently working with **Pidilite Industries Ltd.as Assistant Manager**

*Completed BSC (Chemistry), PGDBM (Operation), Paint Diploma & Course on Supply Chain Organized by CII.*

**ORGANIZATIONAL EXPERIENCE**

*To pursue a challenging career position in a reputed organization where I can harness my knowledge, skill and creativity towards making a significant contribution to growth and experience development of organization.*

**Pidilite Industries Limited.**

**(Since 23<sup>rd</sup> Sep'19)**

**Assistant Manager Purchase - Sep 2019 -Present**

**Key Result Areas:**

- *Managing overall purchase activities, Budgeting, Material planning and Sourcing of material for production in CP –ASF division.*
- *Responsible for Purchase Management, Vendor Development and Logistic policy setting and to drive cost saving initiatives across the Portfolio of Packaging Materials.*
- *Responsible of Demand Forecasting, Supply planning to match the demand and supply in the most effective way.*
- *Analyzes the purchase price variances and provides accurate forecast*
- *Handling Packing material stock of more than 500 items which includes plastic, laminate, Flexible Packaging, Glass bottle, Shipper,Al tube, Labels with annual budget 36cr.*
- *Working on MRP on weekly basic for placing of orders of packing material considering the sales forecast, 3month average consumption, open PO, PR and Norms.*
- *Prepare the Purchase order in accordance with company policy and Negotiated terms and conditions.*
- *Release Purchase order in the first level.*
- *Monthly review on Stock out, Non moving, Slow Moving item and write off*
- *Negotiate with vendor for price, Marketing support, Promotions and other activities held in the market to promote their brands.*
- *Develop standardized terms and conditions to use as a basis for all negotiations.*
- *Develop and maintain preferred vendor listings for procurement.*
- *Working within cross-functional development teams for New Product development.*
- *Establish Strategic alliance /Tie up with financially strong /reliable suppliers; strength the vendor source and develop the alternate source of suppliers.*
- *Move business to preferred suppliers by rationalizing those that do not meet performance expectations*
- *Monitor and improve supplier performance across Quality, Delivery, Inventory, Innovation, Cost, Coverage and Responsiveness*
- *Identify local sources of purchased material to improve savings*
- *Perform external market research and supplier pre-qualification activities*
- *Use market knowledge and data analysis to identify savings opportunities and contribute to a future pipeline of opportunities that meet category specific target.*
- *Daily monitoring of all orders and order picks up to ensure FIFO to be followed.*
- *Co ordinate daily activity to track the location and movement of inventory finished goods by trucks.*

- *Co ordinate with warehouse team to manage the inventory levels at multiple plant location.*
- *Ensure the goods are shipped in the most timely and efficient manner according to documented process, including planning the transportation route and pay load, selectiong mode of transportation.*
- *Co ordinate with transportation and freight forwarding team*
- *Negotiated and maintained data base on trucks rates*
- *Negotiation contracts to reduce costs and achieve maximum efficiency*
- *Obtaining quotes for transportation and also making cost comparisons.*

**Asian Paints Ltd .**

**(Since 1st Sep' 11 to 6<sup>th</sup>Sep'19)**

## **Purchase Officer Level –II**

### **Key Result Areas:**

- *Timely supplies of right quality Packaging Material to all units, planning and execution as per business requirement*
- *Conducting the Reverse Auction for Gum tape; labels and Aluminium bottle.*
- *Maintain inventory norms days as per A, B, C classification of inventory*
- *Getting Quotation, negotiating and finalizing rates with vendors, based on costing and Polymer price movement.*
- *Reduction of non-moving and slow moving in PM by way of transfers, consumptions of PM*
- *Monitoring the Share of Business (SOB) as per approval*
- *Effort to reduce the cost of materials through optimal allocation of SOB*
- *Monitoring of orders v/s Vendor Capacity check.*
- *Maintain Factory Planner, Business share & PIR for new materials.*
- *Monitoring of order and schedule compliance & Minimise the instances of truck detention.*
- *Engaged in ensuring POs raising and vendors invoice processing within stipulated timelines*
- *Ensuring all the materials supplied to OPCs & Plant with in schedule date.*
- *Proactive action to been taken to avoid stock out situation at plant.*
- *CAPA closure in system within 20 days.*
- *Timely review of payment issue of file that received from Account team.*
- *Rejection note and mail to Vendor for Joint testing & CAPA closure.*
- *Circulation of Tonnage report and PM Review PPT to Management.*
- *Entire New handover of plastic category from Sourcing team is been coordinate and executed.*
- *Monitoring the Under covered material on daily basis.*

### **Sourcing Officer Level –II**

#### **Key Result Areas:**

- *Coordinating with Marketing Team for new product launch that requires Packaging.*
- *Initiate vendor development, eliminating single sourcing as per requirement from Purchase.*
- *Coordinating with R&T team for compatibility or design change that required in packaging.*
- *Co-ordinating with all Asian paints plant, OPC & Vendor of Tins & Drums in India for trial. Identification of New Vendor, Audit, vendor code creation in SAP.*
- *Preparation and providing the Specification, Test Method, Shade Tab & Artwork.*
- *Negotiation & Finalizations of Quotation with vendor.*
- *Carrying out PSR & PTL trail of Packing material of new vendor.*
- *Vendor Visit to know the Process of Manufacturing of Tins & Drums.*
- *Handover of New Vendor to Purchase for regular supplies.*

**Highlights:**

- *Standardization & Rationalization of MOQ in Packing Material.*
- *Auto-Cad Drawing for retail pack in Tins.*
- *Lacquering for Retail Packs & Bulks packs & Introduction of Bericap in 1L&3L.*
- *Anti-Rust solution for SKU & Saving in Metal Category.*
- *Received Letter of Commendation from management for implementation of Shade Tab projects.*
- *Successfully Completion of Short term course on SCM organized by CII (Confederation of Indian industry)*

**Mahindra Composites Ltd.***(7th May 2008 to 31 August 2011)***Senior Associate Quality Assurance****Key Result Areas:**

- *Evaluation of Rheological, Electrical, Mechanical and Physical properties of SMC & DM*
- *Meeting the timely (Daily/Weekly/Monthly etc) dispatch to Customers after carrying out testing of various grades as per Quality plan.*
- *Ensuring planning & implementing of CAPA of customer complaint.*
- *Preparation of daily record and monthly quality analysis report along with analytical Graphs.*
- *SMC & DMC finish product testing & documentation as per ISO 9001-2008.*
- *Daily interaction with Production Officer & shop floor workmen regarding batches.*
- *Improvement in testing method to reduce time in testing.*
- *Tracking Sheet for shelf life record to study properties & behaviour of SMC & DMC.*
- *Preparation SOP for Test Method & Implemented.*
- *Regular follow up with customer about Performance of Finish Product*

**Kirloskar Oil Engine Limited***(1st September 2007 to 5th May 2008)***Trainee Team Member Production**

- *Inspect components Responsible produces during production for dimension controls.*
- *Manpower planning and handling to meet daily production target*
- *For achieving Production as per Schedule – Connecting Rod.*
- *Maintaining production records & regular checks data.*
- *Responsible for quality related activities on shop floor.*
- *Carry out in process inspection of components.*
- *Machine 'Planning' & 'Scheduling' with consideration of Cycle time, Lead time.*
- *Determining Overall Equipment Effectiveness (OEE) to identify scope of process improvement*

**ACADEMIC CREDENTIALS**

- ✓ *PGDBM(Operation)from Bharatia Vidyapeeth University, Pune in year 2010 with 59.25%*
- ✓ *BSc (Chemistry from Shivaji University, Kolhapur in year 2007 with 73.44%*
- ✓ *Completed H.S.C. from Kolhapur Board in year 2004 with 58.88%*
- ✓ *Completed S.S.C from Kolhapur Board in year 2002 scored 60.66%.*
- ✓ *Completed Diploma in paint Technology from Colour Society (ICT Matunga) – II Class in year 2013.*

**Personal Details**

*Date of birth : 17 Feb, 1987*

*Present Address: Ramai Shree Hari CHS Flat No 101 a wing Dombivali West*

*Marital Status : Married.*

