

Shirshendu Maji

WORK EXPERIENCE

Pune,
Maharashtra,
India.

Internship Company - WWW.Universal Tribes.Com

Post - Sales & Marketing Intern.

Year - (July 2022 – August 2022).

- Understanding the Nature of Business and Product Details.
- Product Presentation.
- Leads and Sales Generation.
- Creating Marketing Pitches.
- Digital Marketing and New Vendor Registration.
- Interacting With Potential Customers for Demonstration and Presentation.
- Maintaining Accurate Records and Updating the Database in Google Sheets Daily.

EDUCATION

2021 – 2023.

Post Graduate Diploma In Management.

(PGDM) | **Marketing** |

Dr. D. Y. Patil B-School.

Pune, Maharashtra, India.

Grade – First Class.

Grand Total – (Out of 3350): 2339

2015 – 2018.

Bachelor Of Business Administration.

(BBA) | **Business Administration** |

Techno India College Of Technology.

Kolkata, West Bengal, India.

Grade – 5.78

2012 – 2013.

12th | Arts | HSC

West Bengal Council Of Higher Secondary Education.

West Medinipur, West Bengal, India.

Grade – 41%.

2011 – 2012.

10th | Arts | SSC

West Bengal Board Of Secondary Education.

West Medinipur, West Bengal, India.

Grade – 47%.

LANGUAGES

English: - Speak, Read, Write.

Hindi: - Speak.

Bengali: - Speak, Read, Write.

SOFTWARE

| | | | | | |
|------------|---|---|---|---|---|
| Excel | ● | ● | ● | ● | ● |
| PowerPoint | ● | ● | ● | ● | ● |
| Word | ● | ● | ● | ● | ● |

HOBBIES

- Cycling.
- Travelling.
- Watchning Cartoons, Movies, Web-Series.

Summary

Looking to work in an organization that can provide a variety of opportunities that allow me to expand my skills and knowledge while working towards achieving the organizational goals.

Looking for an entry – level position in a high–level professional atmosphere to start my career.

A challenging position in a progressive organization that will utilize my talaents and provides me with an opportunity for personal and profesional growth.

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