

Ankush Anand

B 2 1762 niggar mandi Ludhiana
8872876062 | ankushanand900@gmail.com

Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

Experience

- **Evergreen door industries** November 2019 - August 2021
Sales Manager
 - Conduct market research to identify selling possibilities and evaluate customer needs
 - Actively seeking out new sales opportunities through cold calling, networking and social media
 - Set up meetings with potential clients and listen to their wishes and concerns
 - Prepare and deliver appropriate presentations on products and services
 - Participate on behalf of the company in exhibitions or conferences
 - Collaborate with team members to achieve better results
 - Negotiate/close deals and handle complaints or objections
- **OYO Weddingz** April 2019 - September 2019
Venue Sales Manager
 - Mumbai based Budget Hospitality chain acquired by oyo Rooms,an online marketplace for wedding venues and vendor
 - Ensure Prompt responses for all Inquiries
 - coordinating with caterer and decorators to ensure all commitment are delivered.
 - maintain a good relationship with venue owners.
 - meeting with the client to discuss their needs and online package options to meet those needs
- **Mintpro insurance Broker** September 2018 - February 2019
Insurance Partner
 - Selling insurance products to the clients.
 - Lead generation through reference and internet.

Education

- **Punjab University** 2015
Bachelor of Business Administration
A
- **S.D.P sen sec school** 2011
12th
B
- **S.D.P sen sec school** 2009
10th
B

Skills

- Sales
- Problem solving skills
- Decision making skills

Language

- Hindi

- punjabi
- English

Date Of Birth

- 16 February 1992

Certificate

- **Shri Ram computer Education Centre**
3 Month Computer Course Certificate
 - 1.Computer Concept.
 - 2. Windows.
 - 3. MS - Office

- **Bharti Walmart Certificate of Participation**
Participating in the Programme Floor Associate bharti Walmart



ANKUSH ANAND