

MOHANTY BINOD KUMAR BIDYADHAR

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EDUCATION

Bsc. Chemistry Utkal University 2019-2022

12th Science Marshaghai College 2016-2018

10th (matriculation)
OUMVP
2015-2016

SKILLS

- Problem-solving
- Convince skill
- Customer service
- Inside Sales

COMPUTER SKILLS

- MS Office. Word, Excel, Outlook, Powerpoint.
- Google Drive. Docs, Drive, Forms, Gmail. Sheets

LANGUAGES

- ODIA
- HINDI
- ENGLISH

ABOUT ME

Dedicated and result-oriented professional with a proven track record in ensuring quality compliance, delivering exceptional customer support, and driving business development initiatives. Seeking opportunities to leverage my expertise and skills gained from working as a Textile Quality Officer for 1 year and Customer Support Executive for 5 months, and my recent role as a Business Development Associate at Byju's. I aim to contribute my knowledge and passion to a dynamic organization, fostering growth, innovation, and excellence while continually advancing my career in a challenging and rewarding environment.

WORK EXPERIENCE

<u>Business Development Associate</u> <u>BYJU'S I Bengaluru</u> Apr. 2023 - Oct.2023

Excellence in conducting productive meetings and providing expert advice on BYJU'S innovative and effective learning methodologies. Committed to guiding students towards their educational goals and facilitating their seamless transition into premium customers. Looking forward to leveraging my persuasive communication skills and passion for education to contribute significantly to BYJU's continued growth and success in revolutionizing the learning experience for students across the country.

<u>Customer Support Executive</u> <u>Tech Mahindra I Bhubaneswar</u>

Sep.2022-Jan.2023

As a Customer Support Executive at Tech Mahindra, I was responsible for providing exceptional customer service and support to users & customers. My role involved resolving queries, and ensuring customer satisfaction throughout the interaction. I developed strong communication skills and a understanding of customer needs.

<u>Quality officer</u> Oct.2020-Nov.2021 <u>Indo Count Industries Ltd. I Navi Mumbai</u>

As a Quality Officer at Indocount Industries Limited, I was instrumental in ensuring production of defect free textile products by implementing stringent quality control measures. My primary responsibility was to prevent any defective fabric from being sent out for cutting, guaranteeing that only top quality materials were used in the manufacturing process. In the case of minor defects, I carefully marked and documented the defects on the fabric and effectively communicated these findings to the cutting department for their attention.