



## Rahul Manohar Jagdale

**Senior Management Professional** with a proven record of exceeding profitability & strategic goals, augmenting business operations; targeting senior level assignments as **Manufacturing Operations** with an organization of high repute, preferably in **Paint / Construction Chemicals Industry**

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### 🧠 Profile Summary

- **Strategic Leader**, with over **24 years** of rich experience in directing **Plant Operations, Manufacturing Operations and Product Development**
- Excellence in **enhancing the operations**, optimizing resources & capacity and escalating productivity & operational efficiencies
- Rich exposure in **Strategy, Product Planning & Development** as part of **R&D/Product Manufacturing Head** function
- Worked as a **Consultant** for **BPN-New Automated WB Paint Production Plant project**
- **Visited Europe** to meet new suppliers including manufacturing & tinting machines in 2015
- Steered efforts for bringing continuous efficiencies in expenditure through operational controls and technology initiatives along with driving green energy initiatives and P&L management
- Skilled in managing production activities involving resource planning, in-process inspection and coordination with internal / external departments for timely delivery of finished products
- Expertise in enhancing the operations, optimizing resources & capacity and augmenting productivity & operational efficiencies
- Excellent communication & interpersonal skills with proven success in interfacing with customers, supplier and co-workers

### 🎓 Education

- PGDPM (Post Graduate Diploma in Project Management) from MIT, Pune in 2017
- M.M.S. (Masters in Management Science) from Pune University, Pune in 2002
- D.B.M. (Diploma in Business Management) from Pune University, Pune in 2001
- D.S.C.T. (Diploma in Surface Coating Technology) from BTE, Pune in 1995

### 📊 Core Competencies

Strategic Planning & Leadership

Operational / Manufacturing Excellence

Project Management

Budgeting & Expense Control

Profit Centre Operations

Production Planning & Control

Quality Management

Product Development

Continuous Process Improvement

### 👤 Career Timeline (Recent 6 Organizations)



### 📁 Work Experience

**Berger Paints Nigeria Plc, Nigeria (West Africa) as Head of Manufacturing**

**Sep'12 - till date**

#### Role:

- Spearheading the entire operations as per the goals of organization; developing new initiatives to create budget & annual operating plan (AOP) to support the strategic directions
- Directing day-to-day production & manufacturing operations, quality & projects through effective utilization of man, machine, method & materials

- ▶ Planning & ensuring product availability and visibility to meet corporate turnover objective of becoming the dominant player in the Nigerian paint market
- ▶ Designing and implementing systems, & procedures for facilitating smooth functioning of overall operations & enhancing operational efficiency
- ▶ Ensuring that the company achieves its corporate objectives through development of robust coordinating processes for productivity enhancement, quality/waste control, through realizable target setting and monitoring
- ▶ Improving productivity & efficiency in manufacturing operations & processes; ensuring that the manufacturing overheads are effectively controlled through optimum use of personnel, materials, machinery and time
- ▶ Liaising with regulatory bodies such as **Manufacturers Association of Nigeria, Paints Manufacturers Association, Standard Organization of Nigeria, NAFDAC, Environmental Bodies (Federal & State), & NNPC** in ensuring that standards are monitored effectively and presenting recommendation to the Managing Director appropriately
- ▶ Steering overall market development program to grow margins enough to fund market development and delivering robust growth in line with corporate agenda
- ▶ Administering business operations with key focus on bottom line profitability **by controlling CAPEX & OPEX** and satisfaction by ensuring optimal utilization of resources

#### Highlights:

- ▶ Drove successful installation & commissioning of new **Solvent Base Machinery Plant**
- ▶ Played a key role in reducing product rejection for shade by **implementing new Shade Matching standards**
- ▶ Steered successful completion of **NLNG project to export the paints to South Korea**
- ▶ Contributed as a part of ongoing project for automation of water base paint production

#### Project Undertaken:

##### **BPN-New Automated WB Paint Production Plant: Capacity- 8ML/Year**

- ▶ Visited automated paint factories in Europe
- ▶ Prepared the present production patterns with detail analysis of shades & volumes as per the brands
- ▶ Established concept of new design requirement suitable as per the strategy of company
- ▶ Design inputs with volume to arrive at the new capacity of plant
- ▶ Directed successful alteration in the layout of present building to accommodate the new building for new plant
- ▶ Successfully completed importation of **Turnkey Plant in Nigeria**
- ▶ Shortlisted & selected contractors for installation of plant
- ▶ Drove environmental assessment programme to avail clearance from Federal Body of Environment
- ▶ Steered successful installation of plant along with utilities required to run the plant

#### **Metoxide Nigeria Ltd., Nigeria (West Africa) as General Manager**

**May'10 – Aug'12**

#### Role:

- ▶ Contributed as Profit Centre Manager including operations including production, purchase, maintenance
- ▶ Delivered technical support to Sales Department for Zinc Oxide & other materials
- ▶ Organized training programmes for shop floor staff for SHE
- ▶ Maintained safe environment & healthy working condition in the factory
- ▶ Managed import planning for raw materials & trading chemicals
- ▶ Steered general administration including liaising with NAFDAC, banks & others achievements

#### Highlights:

- ▶ Played a key role in creating footprint for company in trading business
- ▶ **Augmented turnover by 50%** by creating opportunity in trading business
- ▶ Achieved improvement in the quality of Zinc Oxide

#### **Apex Paints Limited, Nigeria (West Africa) as Works Manager**

**Mar'07 – Apr'10**

#### Highlights:

- ▶ Steered successful implementation of 5S standards on the shop floor
- ▶ Improved efficiency of packing by introducing new material handling system
- ▶ Pivotal in successful expansion of **production capacity by 40%** by importing new machines
- ▶ Augmented grinding output by utilizing maximum efficiency of mills
- ▶ Implemented new preventive maintenance format, thereby reducing breakdown maintenance
- ▶ Played a key role in cost cutting for coil coating formulations right from lab trails, production trials & line trials

#### **Kwality Paints, Pune as Technical Manager**

**Oct'05 – Mar'07**

#### Highlights:

- ▶ Successfully reduced production process time by ensuring maximum efficiency of the mills
- ▶ Improved efficiency of the workers by introducing new material handling systems
- ▶ Changed & implemented new formats for the production department for the ISO documentation
- ▶ Successfully organized training program for the painters and supervisors

**Highlights:**

- ▶ Reformulated all the diverted shades for pigment formulation as per the standard shades
- ▶ Successfully reformulated the **Fast Drying Enamel Paint**
- ▶ Contributed in maintaining & updating all the records of **ISO-9000 standard**

**Cipy Polyurethanes Pvt. Ltd., Pune**

Dec'97 – May'03

**Growth Path**

Dec'97 – Oct'98: Sr. Chemist

Oct'98 – Jun'01: Jr. Manager – Production

Jun'01 – May'03: Asst. Manager – Technical Services

**Highlights:**

- ▶ Successfully implemented **documentation of ISO-9000 and achieved the certification from DNV.**
- ▶ **Reduced manufacturing process time from 30 hours to 10 hours** by introducing new machinery **Attritor** which resulted in availability of product at right time
- ▶ Supervised **entire project of HLL at Tundla**, which was almost a lost project for the company

 **Previous Experience**

**Mercedes Benz (I) Ltd., Pune as Engineer**

Apr'97 – Oct'97

**Grand Polycoats Co. Pvt. Ltd., Baroda as Technical Executive**

Jan'96 – Mar'97

**Anjali Coatings Pvt. Ltd., Baroda as Chemist**

Jul'95 – Dec'95

 **Seminars / Trainings Attended**

- ▶ Seminar given on 'Thermal Spray Coatings on Plastics'
- ▶ Newly Developed Anticorrosive Systems by NACE
- ▶ God-will Management Consultants – Supervisory Skill Development
- ▶ Workshop on Personality Development by APG Learning

 **Exhibitions / Shows Attended**

- ▶ Visited Europe for Plant Manufacturer and Tinting Machine Manufacturer in 2015
- ▶ Visited Dubai Coating Show in 2014
- ▶ Visited European Coating Show in 2013 at Germany & some automated paint production companies

 **Personal Details**

**Date of Birth:** 17<sup>th</sup> August 1974

**Languages Known:** English, Hindi and Marathi

**Permanent Address:** Flat No. 204, Shiv Shrushti Apartment, Vishal Nagar, Jagtap Dairy, Pune - 411027

**Passport Details:** Z 2318011 valid up to 09/04/2022