

NAIR PRASAD RAMACHANDRAN

Supply Chain

Address India

LinkedIn [linkedin.com/in/nair-prasad-ramachandran/](https://www.linkedin.com/in/nair-prasad-ramachandran/)

Phone +91 7510 28 4647

E-mail nairprasad@outlook.com

Target Driven Procurement & Logistics professional with over 12 + years of total experience. Expert Planner and negotiator, Proficient in Supplier, Internal and external customer Liaison. With invaluable knowledge of managing inbound logistics, resources and staff in an effective and efficient manner. Expertise in performing logistics operational analysis, resolving customer and shipper complaints, and analyzing expenditures and other financial information. Excellent recordkeeping and research abilities. Focused and committed to providing the highest level of loyalty, service and achievement in meeting demanding requirements of material suppliers in manufacturing environment. Efficiency-driven and organized with team-oriented mentality and dedication to customer satisfaction, business goals and sales excellence.



Skills

- Supply chain distribution
- Staff Management
- Self-Motivated
- Active Listening
- Training and Development
- Time Management
- Interpersonal Communication
- Conflict Resolution
- Relationship building
- Negotiating
- Vendor Management



COMPUTER SKILLS

MS OFFICE

- WORD
- EXCEL
- OUTLOOK
- POWERPOINT
- ONENOTE

DATABASE MANAGEMENT

ERP: IFS MATRIX (PURCHASE/LOGISTICS)



Work History

**Mar 2017 -
Current**

Co-Founder/Senior Business Development Specialist

Gallivantern Fashion OPC pvt ltd, Palakkad, Kerala

- Aligned organizational objectives with company mission, increasing revenue, profit and business growth by collaboratively developing integrated strategies.
- Developed key operational initiatives to drive and maintain substantial business growth.
- Conceptualizing the designs and product mix
- Design the total supply chain channel to work in the optimum manner by limiting the wastage. Thereby increasing value of product and service.

Oct 2016 -
Sep 2018

WAREHOUSE MANAGER

JOTUN SAUDIA CO LTD, Jeddah

- Kept documentation and records accurate and up-to-date with latest data to prevent errors in processing or delivery.
- Met environmentally controlled warehouse operational needs through smooth staffing and resource allocation.
- Maintained established levels of goods based on sales forecasts and demand to fulfill orders on time.
- Motivate the team by providing adequate training to help them bring out their individual best performances

Feb 2014 -
Sep 2016

ASSISTANT MANAGER PURCHASE

Jotun Saudia Co. Ltd, Jeddah

- Negotiate with domestic suppliers, built and led teams and ensured consolidation and leverage of purchases throughout the company.
- Lead the purchase team to collectively accomplish departmental performance and manage supplier performance.
- Improved inspection policies to increase quality of raw materials and finished goods.
- Implemented policies to reduce cost and eliminate waste.

Jun 2011 -
Jan 2014

PURCHASING COORDINATOR

JOTUN SAUDIA CO LTD

- Interfaced with employees and vendors with the objective of executing orders for raw materials, packaging materials, lab equipment, services and other items.
- Work with finance to ensure invoices are paid before due date to take advantage of available discounts.
- Contributed to various initiatives within the Purchasing Department while achieving objectives.
- Monitored all purchase requisitions and handled adjustments with vendors.

Jan 2010 -
May 2011

RAW MATERIAL STORE KEEPER

Jotun Saudi Co Ltd, Yanbu

- Kept tab of the supplier delivery performance which helped better negotiation of delivery terms and policies leading to optimum stock of required raw materials at all times.
- Proved successful working within tight deadlines and fast-paced atmosphere.
- Assisted in processing daily shipment / receiving, printing labels, and packaging of product



Education

Jun 2007 -
Jun 2009

MBA: SHIPPING AND LOGISTICS MANAGEMENT

Academy of Maritime Education And Training - Tamil Nadu

Jul 2004 - Jul
2007

BACHELORS: COMMERCE

M.G.College, - Thiruvananthapuram



Certifications

IOSH (Institution of Occupational Health and Safety): Managing Safely

CERTIFICATE PROGRAM IN EXPORT AND IMPORT BUSINESS-2018: Indian Institute of Foreign Trade

Fashion and Sustainability: Understanding Luxury Fashion in a Changing World 2020- London

College of Fashion, University of the Arts London



Declaration

I hereby declare that the above mentioned information is correct to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.