

About Me

Pareshkumar Prajapati

Contact :

+91 7383796358

+91 9106290143

p4pareshprajapati@gmail.com

p4pareshprajapati@yahoo.in

Date of Birth:

10th, Sep., 1972

Gender :

Male

Nationality: Indian

Marital Status:

Married

Languages Known:

English, Hindi and Gujarati.

Hobby :

Listening Music,
Playing chess,
photography,

Nature:

Confident and easily get along with others.

Core

Competencies :

Sincere and Committed to work

Pass port no:

Valid till

Career Objective

A competent professional with over 23 years of experience in Chemical Plant Operations, Production, QMS, Laboratory, ISO awareness and Business Development

Demonstrated experience & skills in developing curriculum to accommodate different learning styles & maximizing field persons' comprehension.

Exceptional communication, presentations, counseling and mentoring skills.

Hands on experience in handling various system administration activities.

An effective communicator with excellent relationship management skills.

Strive to make every Endeavour & Winning Opportunity.

Education Details

GRADUATION:

- **B.Sc. (Chemistry)**
Year: 1995
From: J & J college of science, Nadiad Affiliation Gujarat University Ahmedabad.

Computer Skills

- Basics of computer
- MS Office

Work Experience

- **At present working as Sales Manager in Spectrum Industries Dubai, for Pan India**
- I had Worked as Business dev & Application service manager (Packaging coatings for Asia and overseas market) in Tara paints & chemicals - Ahmadabad
- I had worked in Sayaji Packaging Pvt. Ltd. At Manjusar-Vadodara since July-2013 to March-2017 as Manager-QMS & Tech. with additional responsibility of Business Development
- I had worked in Hi-Can Industry Pvt. Ltd. At Manjusar-Vadodara from March-2010 to June-2013 as Asst. Manager-QA/Production. (QC / Prod. / PPC / Printing & Coating)
- I had worked in Kaira Can at Anand from June-1996 to March-2010 as Q.A. Technician.
- I had worked in Bhagavati Petro-chem. Pvt. Limited at V.U.Nagar Anand from June-1995 to June-1996 as Plant Supervisor.

Area of Expertise

Raw Material Inspection:-

Inspection of Plain, Lacquered and Printed Tin Plate, Aluminum Foil, Copper wire Coil, Carton Boxes, Lacquers, Coatings, Varnishes, Printing Inks and Other General Items.

In Process Inspection:-

Inspection of Lacquering Processing, Coating Process, Varnish Process, Printing Process, Component Process.

Final Inspection:-

Inspection of Baby foods cans, open Type sanitary cans, Aerosol Cans, Paint and Putty can, Processed Food Cans and Top sets.

Instruments Used :- Stannomatic Tin coating Analyzer , Rockwell hardness tester , cupping tester , Coating Thickness Gauge , Semi Auto Enamel Rater , Scratch tester , End leak tester , Double Seam assessment Projector etc.

My Photo:



Permanent Address :

A-5, Laxmi
Tenaments, Near
Palika nagar society,
80 Feet road,
At & PO: ANAND –
388001.(GUJ)

Current Package =

- Salary - 11.98 L INR Per Annum
- Gratuity
- Free Accommodation (with maintenance)
- Food allowance
- Conveyance Toy & Fro
- Leaves:- PL-30, ML-12 & CL-12 Per year
- Festival bonus
- Marketing allowance (Travel+Food+Stay) bill to bill

Expectation -

25% rise in current package as per job change norms inside INDIA



Other Skills:-

1. Evaluation of competitors can & ends.
2. Knowledge of new product developments projects, cost saving projects, process validation data preparation, self life Inspection for coating materials,
3. Analysis/ Inspection of filled food can.
4. Attend customer complaints; evaluate complaints, finding root cause of complaints, understanding their needs.
5. Auditing and preparing of ISO procedures/system. (fully monitoring & control)
6. Also knowledge of Calibration of instruments (able to do in-house calibration).
7. Performance test of all kinds of tins and lacquers
8. Online trouble shooting of packaging coatings / printings at customer end

Additional Responsibilities:-

1. Member in production planning and control team at Hi-Can and sayaji
2. Looking of all printing/lacquering activity at job-worker end (Related to Printing Dept.)
3. Adviser to Purchase department.
4. Member of core committee of Team Hi-Can (Management).
5. Management Representative for ISO** (fully freehand), Business development & Technical services in Sayaji Packaging.

** Complete system implementation (Document, training, specification, auditing etc.)

Business development & Technical expertise / skills at TARA paints & chemicals

(tinplate Can & Conical pail / barrels & drum / Extrusion & monoblock / Collapsible tube)

- Able to work independently in a fast paced and rapidly changing environment.
- Build business in new markets areas of Asia and overseas
- Can identify threats as well as opportunities.
- Developing and motivating teams to do better..
- Comfortable in dealing with management or juniors and supporting dept.
- Developing business relationships through networking and relationship.
- Can communicate complex technical data and statistics clearly.
- Ability to win and retain long-term high quality clients as well as recurring business.
- Conducting Trial of various coatings in my presence at client end
- Onsite trouble shooting and training given to customers
- Keep data of temperature profile of customers oven in mind and recorded /preserving with us.
- Regular biweekly/Monthly visit to customers to understand their ever-changing needs and product performance data collection

Reporting: weekly meeting with CMD for planning and new market requirement

Strengths

- Highly confidence person
- Good communication skill
- A dynamic team player
- Positive attitude
- IT literate and proficient in MS Word, Excel, PowerPoint and Outlook
- Flexible with situation

Regards,

Paresh Prajapati