

Curriculum Vitae

SANTU MONDAL

Date of Birth : 2nd day of March 1985 (02-03-1985)

Languages : Bengali, Hindi and English

Voice: - 9062508131/9831759708

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Academic qualification »

1. Graduate with **B.Com (IT)** from Calcutta University in the year '2007'.
2. Executive Master on **Sales & Distribution** from ISTM University (Tripura) in the year '2019'.

Technical Qualification »

- ~ Completed certificate course of **MS-Word, Excel, Power Point & Internet** from Brain ware.
- ~ Completed **Tally** from Brain ware.
- ~ Completed certificate course of **Typing** from BBC.
- ~ Completed certificate course of **Accounts and Taxation** from AAT.

Skills:

Ability to manage multiple deadline tasks simultaneously and work in ambiguous, fast moving office. Build personalized and dynamic knowledge of DMS & SFA Marketing..

Professional Experience with 10 years »

Present Organization-FMCG

1) ANMOL INDUSTRIES LTD-(HO Kolkata)

Designation : **Executive Sales Automation**

Duration : Presently working from April 2018

Job Roles & Responsibilities »

- ~ Operate as Sales Automation process with ERP sales tools & Cloud servers, Bizom, Wings, SAP, and Field Assist (FA) for PAN India level.
- ~ Provide leadership focus for DMS and SFA processes, governance, compliance, mastering, quality, and data stewardship.
- ~ Provide support for data integration designs that impact the sales force platforms in East & South regions.
- ~ Create training resources to distributors and deliver training to operator also technical queries resolve. Analyses business requirements, procedures and problems to provide solutions using Remote Desktop Software.
- ~ Field force beat modification, creation, customer transfer and to another Super Stickiest.
- ~ Provide DMS administration and operational support including user hierarchies, roles, data management, and report creation in coordination with Commercial and Sales Leadership.
- ~ SLA manages and co-ordinate with vendors.
- ~ Responsible for manage the back end Automation team & Coordinate with sales, MIS & finance team.

Software provided by Wings, Field Assist & Bizom.

2) BRITANNIA INDUSTRIES LTD-(Branch Office-Kolkata)

Designation : **Application Support Executive (EDP Dept.)**

Duration : Aug 2012 to April 2018

Job Roles & Responsibilities »

~ Application ERP Software Implementation & Support provided in East region With above 2000 of customers.

~ Udaan Lite & RPD customer support with sales tools.

~ Online sales application training & support as per SLA.

~ Monthly Scheme, SKU, Price update & mapping as per requirement.

~ Coordination with Sales team & Vendors.

Software provided by UBQ Technologies.

Working Knowledge:

AGARWAL AGENCY (2007 to 2012)

Job Roles & Responsibilities » Office Executive

~ Working as an Office Assistant cum administration and key accounts manager.

~ Main job responsibility to manage the work force of the firm.

~ Escalation handling and preparing all management data such as Labor, agents, customer's details and different reports.

DOLPHIN EXPORT PVT LTD (2006 to 2007)

Job Roles & Responsibilities » Data Entry Operator cum Office Assistant

~ Data entry for Accounts in MS-Office, Tally & Ace, ERP application and office management.

~ Order processing, Payment matching, Return products receiving, refund issuing against return products

Declaration:

I hereby declare that all the information mentioned above is true the best of my knowledge.

Date: 02-03-2022

Santu Mondal

Place: Kolkata

Signature