

# DEEPAK SINGH

D-34, HIG Colony, Near Press Complex  
Indore, (M.P.) 452001  
91+8871772704  
Singhdeepak9992@gmail.com

## CAREER OBJECTIVE

Commanding Automotive Manager proficient in auto industry operation. Adept at assessing customer needs and motivating staff to achieve sales goals in a professional manner. Managed crews of approach 8-10 people. Extensive automotive knowledge, Finances knowledge and Communication skills. Specialise in ensuring a good customer experience to boost brand awareness and increase revenue.

## EXPERIENCE

### ESKAY WHEELS N RIMS -Tyre Plus

24-Dec-2016 - Present

Store Manager  
Responsible for primary  
and secondary sales of organization.

Manage daily operation while merchandising, maintaining and assembling tire displays for promotions.

Ensure superior customer relationships and services while monitoring, evaluating and presenting solution to potential problem customer/fleet/commercial accounts.

Responsible for invoicing/filling of work orders, preparing routine reports, assisting the general manager with special assignments and prospecting for new customers/fleet/commercial accounts.

Direct responsible for increasing sales.

Verifying and approving the customer claim on monthly basis.

Analyzing and preparing the report of weekly, monthly and yearly sales.

## EDUCATION

### CH Institute of Management and Commerce - Indore

2016

Master of Business Administration  
72 %

### PMB Gujarati College -Indore

2014

Bachelor of Commerce with Taxation  
65 %

### Gyanodaya Vidya Mandir- Damoh

2011

12th, Higher Secondary Education-CBSE Board  
58 %

## KEY EXPERTISE

Highly Impact Sales Presentation  
Key Account Development  
Sustainable Profit Growth  
Competitive Product Positioning  
Strategic Meeting Planning  
Flexible work schedule  
Customer Retention  
Employee productivity reports  
Efficient multi-tasker

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**ADDITIONAL SKILLS**

Working in Microsoft Dynamic NAV(Mars cloud)  
Knowledge of Tally ERP9  
Experience with Internet and Microsoft suite

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**PERSONAL PROFILE**

Date of Birth : 09-Sep-1992  
Marital Status : Unmarried  
Nationality : Indian  
Known Languages : Hindi & English

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**DECLARATION**

I here by declare that the information above is true to the best of my knowledge and belief.

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