

Dinesh Solanki

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SUBJECT OF INTEREST

- Business Administration
- Sales & Marketing Management
- Factory Production Experience
- Labor Management
- Disaster Management
- Rural Development
- Teaching Experience (History, Public Ad, Political Science)



CURRENT STATUS

- 5+ years of PRODUCTION EXPERIENCE in managing 20+ staff members in paint factory.
- 8+ years of SALES- MARKETING EXPERIENCE in developing new clients and building our own brand of "SOLANKI WALL PUTTY" and successfully supplying it to 50+ dealers in Rajasthan.
- 8+ years of SALES- CUSTOMER MANAGEMENT EXPERIENCE in Granite Processing unit.
- 2+ years of SALES MARKETING EXPERIENCE in Diamond Tool Industry.
- UPSC Aspirant pursuing M.A. in history from IGNOU.
- Pursuing certificate programme in RURAL DEVELOPMENT from IGNOU.

EDUCATIONAL QUALIFICATION

Bachelor of Commerce (B.Com) 2011

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| Institute Percentage Major subjects | R. A Podar College, Mumbai university 73% Business management, export marketing Psychology of human behavior at work, Business economics |
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Higher Secondary School Certificate 2008

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| Institute University/board Percentage Major subjects | Candlewick public school, Jaipur (Rajasthan). CBSE 72% Accounts, Economics, Business Studies. |
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Diploma in Export–Import and documentation (6-month) 2011

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| Institute Grade Major subjects | Welingkar Institute of Management (Mumbai). B International marketing, banking transactions, export procedures and documents, Exim policy, important procedure document and customs. |
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Certificate in Disaster Management

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| Institute Grade Major subjects | Indra Gandhi National Open University B Disaster Preparedness & Disaster Management |
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| Other Achievements | <ul style="list-style-type: none">• Mentor of change from Jaipur under Atal Innovation Mission by Niti Ayog• <u>Centa 2019 TPO</u> with score of 37.• Completed RSCIT with score of 86.• Representative head in various Sports & Arts• Established brand "SOLANKI WALL PUTTY" |
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WORK EXPERIENCE

- **9+ year Sales, Marketing, Administration Experience in Granite industry, Jalore (Rajasthan).**
From April 2012 to CURRENT
Job role: commission basis
Key Responsibilities: Client Relationship and Factory Management.
- **5+ years Production, Management and Marketing Experience in Paint industry, Jaipur (Rajasthan).**
From December 2014 to CURRENT
Job role: Fixed salary+ commission
Key Responsibilities: Sales Marketing Surveillance and Production Management of Factory.
- **2+ years of experience in Production & Marketing in Diamond Tool Industry, Jaipur (Rajasthan)**
Job role: commission basis
From October 2018 to CURRENT
Key Responsibilities: Area Sales Manager.
- **1 Month Event Management Experience in Prithvi Theatre, Juhu (Mumbai).**

PROFESSIONAL AND PERSONAL OBJECTIVE

Mentoring the young generation to avoid unnecessary mistakes we did and exert full efforts in one direction to achieve positive goals in life.

MOTTO: RIGHT GUIDANCE, HARDWORK, HOPE.

Desire to learn maximum and to distribute my personal experience and learning to new generation.

PROFICIENCY IN

- **Software: Windows, MS-Office (Word, Excel, PowerPoint).**
- **Linguistic skills in English, Hindi and local Rajasthan language.**

PERSONAL DETAILS

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| Date of Birth | 10th august 1990 |
| Marital Status | Married |
| Child | One child |
| Religion | Hindu |
| Nationality | Indian |
| Languages Known | English, Hindi, Rajasthan. |
| Hobbies | Sports and teaching. |
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