

# SALES & MARKETING OFFICER



**FEBIN THOMAS**  
(SALES OFFICER)

Phone : +91 9447374516  
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Email : 123febins@gmail.com

## PASSPORT DETAILS

PASSPORT No : M5169534  
ISSUE PLACE : COCHIN  
DATE OF ISSUE : 08.01.2015  
DATE OF EXPIRY : 07.01.2025

## CAREER OBJECTIVE

To be a part of a progressive firm wherein I can enhance my knowledge and skills through consistent effort and contribute to the development of the firm

## PROFESSIONAL EXPERIENCE

- ❖ Organisation Name : **Dalmia cements bharath Pvt Ltd**
- ❖ Designation : **MARKETING EXECUTIVE**
- ❖ Areas Worked : **Retail Sales, Marketing, Sales Promotion**
- ❖ Duration : Dec 2018 – March 2019
- ❖ Organisation Name : **Sevana Electrical Appliances Pvt.Ltd.**
- ❖ Designation : **MARKETING OFFICER**
- ❖ Areas Worked : **Marketing, Sales promotion**
- ❖ Duration : Aug 2018 – Dec 2018
- ❖ Organisation Name : **DDRC SRL PVT Ltd**
- ❖ Designation : **MARKETING EXECUTIVE**
- ❖ Areas Worked : **Marketing, Sales promotion**
- ❖ Duration : Aug 2017 – May 2018

## BASIC QUALIFICATION

<b>Post Graduation (MBA)</b> Community Institute of Management, Bangalore University, Bangalore	<b>Graduated</b> July 2017 Marks : 70%
<b>Graduation (BBA)</b> Ilahia College of Arts & Science, Mahatma Gandhi University, Kerala	<b>Graduated</b> May 2015 Marks : 60%
<b>Plus Two</b> Fr. Joseph Memorial Higher Secondary School, Puthupaddy, Ernakulam, Kerala.	<b>Graduated</b> March 2012 Marks : 70%
<b>Matriculation</b> Ebenezer High School, Ernakulam, kerala	<b>Graduated</b> March 2010 Marks : 75

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**PERMANENT ADDRESS**

VETTUKALLIL HOUSE  
KUNNACKAL P.O  
MUVATTUPUZHA  
ERNAKULAM  
INDIA - 682316

**PERSONAL PROFILE**

DATE OF BIRTH : 19.02.1994  
GENDER : MALE  
RELIGION : CHRISTIAN  
NATIONALITY : INDIAN  
MARITAL STATUS: SINGLE  
FATHER'S NAME : THOMAS  
GEORGE

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**LANGUAGE SKILLS**

- English
  - Hindi
  - Malayalam
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**ROLE AS A MARKETING EXECUTIVE**

- Finding new dealers.
- Maintaining and increasing sales of company products through appointment of new dealers and motivating the existing dealers.
- Resolving dealers disputes.
- Monitoring sales report, Competitors strategies ,selling price and market share.
- Coordinating & participating exhibitions.

**ADDITIONAL SKILLS****COMPUTER SKILLS**

- Fine knowledge in M-S Word, Excel, Power point & Outlook
- Better knowledge of Computer Hardwares & Softwares

**PERSONAL SKILLS**

- Have a professional friendly attitude, strong work ethics and the ability to work in a fast paced dynamic environment.
- Able to work as a part of a team.
- Always seeking to learn & grow.
- Solid Communication skills.
- Willing to take on a new position at your current company or accept additional responsibilities when asked.

**REFERENCES**

Contact : +91 8281187840 , 8281448121

**Declaration**

I hereby declare that above statements are true to the best of my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

**Febin Thomas**