



GAURAV H. THAKKAR | BUSINESS OWNER

CONTACT

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in

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OBJECTIVE

To continue my career with an organization that will utilize my MANAGEMENT, SUPERVISION & ADMINISTRATIVE skills to benefit mutual growth and success.

SKILLS

- PRODUCTION MANAGEMENT
- SALES & NEGOTIATION
- INVENTORY MANAGEMENT
- CASH FLOW MANAGEMENT
- PROJECT MANAGEMENT
- TEAM MANAGEMENT
- PROCESS IMPROVEMENT
- STRATEGIC PLANNING
- CHEMICALS SALES
- CHEMICALS PROCUREMENT
- RETAIL OPERATIONS
- WATER TREATMENT CHEMICAL
- PAINTS CHEMICALS
- TEXTILE CHEMICALS
- PAINTS MANUFACTURING
- FOOD CHEMICALS
- DETERGENT CHEMICALS
- INK CHEMICALS

EXPERIENCE

REAL CHEMICALS

2015 - PRESENT

OWNER

OUTLINE:-

Established and grew the 2.5 cr turn over of chemicals trading business. Responsible for successful and smooth financial operation of business. As well as resolution of any customer issue.

KEY RESPONSIBILITIES:-

- Research, plan and write business plans to source funding when required.
- Manage all operational function including marketing, bookkeeping, payroll and advertising.
- Maintain business bank account including payment, processing, accounts payable, accounts receivable and other regulatory requirements.
- Design and implement marketing and sales strategies.
- Analyse resource requirements and recruit appropriate staff, including interviewing, hiring and training new employees.
- Quality check all incoming stock to maintain the best possible price and maximize profitability.
- Negotiate with suppliers and vendors to buy in stock at the more reasonable price.
- Complete regular competitor analysis to understand the wider market and keep abreast of trends.
- Manage the company's operating expenses by including forecasting, accurals, and results.

EXPERIENCE AS A DISTRIBUTOR :-

- 8 years of water treatment chemical distribution experience in boiler chemicals, RO chemicals, ETP chemicals, MEE chemicals & Cooling tower chemicals.
- 6 years of Pigments & Dyes of textile, Paint, Ink and plastic.
- 4 years of textile auxiliary chemicals.
- 4 years of emulsion binder and paint and ink additives and chemicals.
- 4 years of Food chemicals.

The above mentioned experience is for distribution as purchase , sales, stock handling, & customer handling (Technical and commercial both).

Similarly, 8 years of experience in trading commercial chemicals.

JALARAM PAINTS

2012 - PRESENT

BUSINESS HEAD

OUTLINE:- Equally responsible for **JALARAM PAINTS** like **REAL CHEMICALS**.

KEY RESPONSIBILITIES:-

- Management and production head of paint manufacturing plant.
- Developing formulation along with research and development.
- Other responsibilities are same as REAL CHEMICALS

12 years of experience in paints manufacturing like interior and exterior paints, wall putty , primer, and construction chemicals.

Experience in handling sales , purchase, stock handling and customer handling (technical and commercial both).

EDUCATION

SHRI DATTA MEGHE POLYTECHNIC DIPLOMA IN CHEMICALS ENGINEERING Grades - FIRST CLASS	2009
PRIYADARSHINI INSTITUTE OF ENGINEERING AND TECHNOLOGY B.TECH IN CHEMICAL ENGINEERING Grades - FIRST DIVISION	2012
GOVINDRAO WANJARI COLLEGE OF LAW LLB Grades - FIRST DIVISION	2019