

## **GAUTAM CHAKRAVARTY** MCIPS

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### **Focused on Business / Functional Head roles at Country / Regional / Global levels (FT / Interim/Remote).**

18 years in Procurement Management in local & global roles at - Arvind Limited, Bayer, Covestro AG.

- Cross functional leadership having led transformation and system implementation & NPD.
- Greenfield Project for Fabric Garmenting as part of forward integration / value chain offering.
- Greenfield Set up of Plastic Extrusion products as part of backward integration strategy.
- Experienced in supply chain finance schemes to leverage better financing rates & product cost.
- Championing Digital Procurement Tools, RPA, ERP (SAP-MM module).

### **EXPERTISE**

- Enhance Financial results with Bottom Line optimization
- Team management & metrics monitoring
- Procurement process and systems implementation
- Business modelling (Greenfield projects)
- Product Costing and Audit closures
- Market intelligence and MIS Reporting

### **SOCIAL ENGAGEMENT**

Associated with consulting firms for subject matter advisory on part time basis.

## PROFESSIONAL EXPERIENCE

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ARVIND LIMITED | AHMEDABAD, INDIA



June 2015 – May 2020

### HEAD – PROCUREMENT & STORES (FABRICS - BUSINESS UNITS) – August 2019 – May 2020

- Managing expenditure of US\$ 400 million to support business worth US \$ 1 Billion revenues.
- Member of BU Leadership Team & reporting to Group Chairman & MD.
- Managing a Team size of 34 direct reports in 2 tier team structure.

### HEAD – PROCUREMENT & STORES (WOVENS, KNITS, AMD - BUSINESS UNITS) – June 2015 – July 2019

- Managing expenditure of US\$ 250 million to support business worth US \$ 500 million revenues.
- Member of BU Leadership Team & reporting to BU CEO.
- Managing a Team size of 25 direct reports in 2 tier team structure.
- Greenfield Project in Fabric Garmenting at multiple sites in India with capex of US \$ 30 million
- Advisory and Decision support in preparation of Budgets and Development of Business Expenditure Plans.

### ENTERPRISE IMPACT

- Reduction of spend base & cost avoidance for improving Bottom Line P&L by 25% overall.
- Bottom line benefits of ca. US \$ 20 million annualized recurring
- New Capex vendors resulting in ca. US \$ 2 million reduction on US \$5 million ticket size machineries
- Implementation of e-RFx tools leading to Price Discovery benefits of ca. 10-15%
- Streamlined - Material Costing and Negotiations processes & tools, Scrap & Obsolete sales.

BAYER | THANE, INDIA | LEVERKUSEN, GERMANY | MUMBAI, INDIA



October 2004 – May 2015

### ASSOCIATE GENERAL MANAGER – (DIRECT MATERIALS – BAYER CROPSCIENCE) – January 2013 – May 2015

- Managed expenditure of ~ € 100 million for € 300 million Indian subsidiary of a € 10 Billion business unit
- Provided Strategic Leadership in Procurement planning & market analysis, Product Costing
- Global Corporate Values Award for Greenfield project in Mechanized Rice Transplantation Project.
- Working capital management & Negotiations (including Make or Buy Decisions, Co-marketing Products)

### ENTERPRISE IMPACT

- External / Contract Manufacturer Management – costing & negotiations for ~ € 85 million spend
- Established sub category level alignment with Regional / Global sourcing teams for synergies of ~ € 10 million
- Sourced measuring devices ex-India for APAC, eliminating mold development worth ~ € 1 million

## **SENIOR GLOBAL LEAD BUYER – FABRICATED EQUIPMENT – (COVESTRO AG) – July 2011 – December 2012**

- Lead Global Buyer - for customized static equipment worth ~ € 60 million

### **ENTERPRISE IMPACT**

- Led synergy buying practice establishment across group companies leveraging common pool vendors
- Established India sourcing for European Brownfield project of ~ € 1 Billion compliant to DIN standards with sourcing worth ~ € 6 million equipment.

## **SENIOR MANAGER – PROCUREMENT (PACKAGING – BAYER CROPSCIENCE) – October 2004 – June 2011**

- Category Head - for packaging materials expenditure of ~ € 10 million for South Asia
- Systems & process set up for group company in emerging market in South Asia to align with global policies
- Mentored individuals from non – procurement / secretarial roles to higher responsibility roles in procurement leading to succession planning.
- Cross functional team lead for Global Project.

### **ENTERPRISE IMPACT**

- Strategized Greenfield Plastic Product plant set up that led to ca. € 400,000 savings & 200 Tons CO<sub>2</sub> reduction
- Streamlined Order management process (reduced Transactional Procurement & Freight movement)
- New Product Development for multi-site regulated market &SKU reduction as part of Global Project

### **PREVIOUS EXPERIENCE**

**Baazee.com (EBAY India)**

 **March 2003 – October 2004**

**CONCEPT PHARMACEUTICALS**

 **April 2002 – February 2003**

### **EDUCATION & CERTIFICATIONS**

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- MCIPS – The Chartered Institute of Procurement & Supply , 2018
  - PGPX – UCLA - Anderson School of Management, India – USA, 2016
  - B.E. – Mechanical Engineering – Nagpur University, Nagpur, 2001

### **PERSONAL DOSSIER**

#### **Languages –**

- English – Expert
- Hindi, Marathi – Expert
- German, French - Beginner

**Systems – SAP – MM module - Advanced**