

HARDIK SINGH

PGDM

MARKETING

DOB: 01/01/1996

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Kaveri 502, BSNL Quarter's, JB Nagar, Andheri(E), Mumbai-59



hardik.singh786@gmail.com

IT KNOWLEDGE: Proficient in MS Office

LANGUAGES KNOWN:

• English, Hindi, Marathi

EDUCATIONAL OUALIFICATIONS

YEAR	COURSE	NAME OF INSTITUTE	UNIVERSITY / BOARD	%
2021	P.G.D.M	Chetana's Institute of Management and Research	A.I.C.T.E	74.17 (First year)
2018	B.E (ETRX)	S.A.K.E.C	Mumbai	52.61
2013	H.S.C	R.D, National College, Bandra	Maharashtra	50.17
2011	S.S.C	Podar International	Maharashtra	85.05

SUMMER INTERNSHIP Augment Deck Technologies

May - July 2020

- Acquired market insights through caring conversations
- Analyzed data to determine lead generation
- Conducted online customer education webinars

OFF-SUMMER INTERNSHIP Loom & Weaver Retail Services Pvt Ltd

March 2020

- Oriented (7 days) to the world of work on the concept WOOLOO for women
- Influenced first time users with one time free access to create brand awareness

ITC LIMITED

• Invested 4 days to understand consumer behavior for brand Yippee and increased the sales

- Demonstrated the concept through experiential insights.
- An observable customer demand for the product increased

PROJECTS

International Cargo and Passage Services Pvt Ltd June 2018- March 2019

• Learned and played the role of a Business Development Representative

ADDITIONAL OUALIFICATIONS & CERTIFICATIONS

- Google Digital Marketing Course 40hrs
- Sales & Marketing Dynamics in Banking & NBFC sector by VANS Skilling and Advisory Pvt Ltd.
 - Nivea Blue certification program(overview of FMCG sector)

March 2020

EXTRA-CURRICULAR ACTIVITIES / EVENT PARTICIPATION

- Volunteered Idobro Rise World Summit 2020 at IIT Bombay
- Received a certificate for participation in a quiz at CIMR
 - Participated in IIM- Bangalore Prodigy Case study

I confirm that, the above information is true and correct to the best of my knowledge.

Date:

Signature

