CURRICULUM VITAE



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Career Objective

> To excel in the areas of sales & Marketing by joining a reputed company that provides challenging role and positive work environment to enhance my professional learning experience.

Working Experience

➤ Worked as a Financial Services Consultant and Public Relation Office in "ICICI Prudential Life Insurance" in Hyderabad from April 20th, 2017 to July 19th, 2019.

Job Responsibilities

- > We provide clients with specialist advice on how to manage their money.
- ➤ The role involves researching the marketplace and recommending the most appropriate products and services available, ensuring that client is aware of products that best meet their needs and then securing a sale.

Academic Qualification

Academic year	Educational Qualification	Institution	Division	Percentage of marks
Pursuing	PGDM	SSIM	First	8.2 (4 th Trimester)
2014-17	Graduation B.Com(Hon's)	KMICS	First	72
2012-14	Intermediate	GKJC	First	74
2011-2012	S.S.C	GNVHS	First	8.2

Extra Curricular Activities

- ➤ Participated in Event Management, Management Games in college.
- ➤ Have undergone Training in the TASK (Telangana Academy for Skill and Development)
- ➤ In PGDM 1st (2019 Oct) Trimester I have done Experiential Learning Project on VVC Motors (Mahindra), Kompally.

Achievements

- ➤ Done Summer internship with Retail Banking Group at ICICI Bank (2020)
- ➤ Received the Best Contributor award for the Q2(2017), Q3(2017), Q4(2017) and Q1(2018), Q3(2018), Q4(2018) and Q1(2019),Q2(2019)
- ➤ Worked for B2B and B2C Channels
- Promoted with A2 Rating in F.Y 2017-18 and 18-19
- ➤ Have got certificate from NSS CAMP conducted by OU.
- ➤ Done Project Report on HR in HDFC Life Insurance (2016-17)

Personal Assets

- Flexible and adopt quickly to new working environments.
- ➤ Highly organized can priorities work schedules, manage time effectively and meet deadlines.
- Work independently and as part of a team.
- Personal maturity and life experience

Technical Profile

➤ Tools : MS Office, Typing, Tally. ERP

Personal Details

Father's Name : BALAMALLAIAH DAMMIGARI

Date of Birth : 22/07/1997

Present Address : H.no 3-4-119/F/3, Nehru Nagar, Ramanthapur, Hyderabad.

Passport Number : P1407810

Strength : Positive Attitude, Self Motivated, Hardworking & Dedication at work

DECLARATION

I hereby declare that the above given information is true, and I am responsible for the information given.

Date:

Place: Hyderabad

(HARISH DAMMIGARI)