



Harshada Wabale

Account Manager

wabaleharshada85@gmail.com

8459053442

Flat No 10 , Gurukripa Heights , pune 411046,
pune

Focused Business Development with exceptional planning and implementation capabilities, Proven ability to establish and maintain excellent communication and relationship with client.

WORK EXPERIENCE

Sub Partner Channel Head Anteprerna Infotech Pvt Ltd

12/2017 - 06/2018

Pune

Business Development Executive PHN Technology Pvt Ltd

07/2018 - 01/2019

Pune

Account Manager Datacom Products (I) Pvt Ltd

05/2019

Pune

EDUCATION

Master of Business Administration ZIBACAR, Pune

06/2018 - 06/2020

Pune

Operation Management

- Completed with 8.52 CGPA

Bachelor of Engineering APCOER, Pune.

07/2013 - 06/2017

Pune

Electronics & Telecommunication

- Completed with 75% (Distinction)

HSC S.P College, Pune.

06/2011 - 06/2013

Pune

Science

- Completed with 58.67% (Higher Second Class)

SKILLS

MS office, MATLAB, MPLAB, C, JAVA, PROTEUS, MULTISIM, XILINX, CRM

Business Acumen, Active listening, Perfect communication and negotiation skills, Time management, Strategic thinking, Dedication, Growth-mindset, Initiative, Customer relationship management, Marketing, Cold calling, Motivation, Organization, Demonstration skills, Interpersonal skills

ACHIEVEMENTS

1. Got Best Employee and Rising Star Award.
2. Won and participated in various state & college level competition.

CERTIFICATES

PCB Designing

Core Java

Avaya Sales certifications

LANGUAGES

English Hindi, Marathi.
Full Professional Proficiency

Hindi
Full Professional Proficiency

Marathi
Native or Bilingual Proficiency

INTERESTS

Analysis, Interacting with people, Traveling