
Hemendra Jain

Mob. – 7383698887

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Objectives

To learn, develop and enhance skills and knowledge to contribute towards organizational and personal growth and to pursue a meaningful career.

Academic Qualification

Level	Board	Year
Graduation (B.com)	Gujarat university	2014
H.S.C.	CBSE	2011
S.S.C	CBSE	2009

Technical Skills

- Knowledge of **M.S OFFICE, EXCEL&TALLY.**

Skills

- Teamwork
- Communication skills
- Leadership
- Personal management
- Hard working

WORK EXPERIENCE

Job: M/s SKY TECHNOCAST PVT LTD (manufacturing company of castings)

Designation: Manager

From 06/2017-12/2018

Roles & Responsibility

- To ensure all the managerial task of the business.
- Maintaining relationships with suppliers& Customers
- Handling the Labour Contractors.
- Handling the Social as well as the Environmental Responsibilities of the Society.

Job: Asian Paints Ltd. (field marketing)

1. Designation: Bungalow DSR

From- 01/2019 to Till now

Roles & Responsibility

- Cross selling & up selling
- Generating & handling leads from cold calling, dealer & contractors.
- Visiting sites and regularly check updated work and updating status to customer.
- Upgrade the knowledge of contractor and handling customer satisfaction while W.I.P.

2. Masterstroke DSR (Currently working)

- . In this we take 100 contractors for a year and focused for creating them Bhramastra Contractors in a period of 12 months by achieving yearly targets in various decorative And wood finish products.
- Liquidation of material from dealer.
- Handling customer complaints with TSO.
- Pitching dealer scheme with TSO
- Market vistis at dealer counters with TSO
- Helping Tso to increase their primary sales.
- Selling of Mechanized tools.

Hobby

- Swimming.
- Listening Music.
- Keen Interest in Outdoor Activities.

Personal Qualities

- Highly motivated to learn new things.
- Ability to produce best result in pressure situation.
- Ability to work as individual as well as in group.

Achievements

- Participated in inter-college dance competition & cultural activities.
- Participated in school competition.(Certificates).

Personal Details

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- Date of Birth : 22nd September, 1992
 - Permanent Address : A-504, Swastik Harmony,
Nr. AMC Water Works, Nikol
Ahmedabad-382350
 - Gender : Male
 - Marital Status : Married
 - Languages Known : English, Hindi, Gujarati & Marwari