



## Curriculum Vitae

**JULURU MALLESH**

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### **CAREER OBJECTIVE:**

To Seek Challenging and Creative Job in a Reputed Organization Where I Can Exercise My Engineering, Technological and Interpersonal Skills and Improve My Skills by Learning New Techniques and Grow with the Organization.

### **EDUCATIONAL QUALIFICATION:**

Course	Board of University	Years of Pass	Percentage
B.Tech (ECE)	Jagruti Institute Of Engineering Technology, Hyderabad	2014	67%
Intermediate (MPC)	Ujwala Jr College, Suryapet	2010	81%
SSC	Zilla Pharishath High School, Tatikole	2008	59%

### **STRENGTHNESS:**

- Team player with good coordination.
- Self-confidence.
- Hard working committed.
- Good communication and presentation skills.
- On Time Completing Work.
- Making Sure Sales Targets are Hit.
- Interest and Passion for Retail.
- Serving Customers and Displaying Products.

### **COMPUTER SKILLS:**

- ❖ MS-Office.

## WORK EXPERIENCE:

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- ❖ Working as Sales Officer in **Super Max Personal Care Pvt Ltd**, LBNagar, Hyderabad for (August 2021 to Still Working...).
- **ROLES AND RESPONSIBILITIES:**
  - \* Handling **Four** Distributors.
  - \* Appointing New Distributors and Handling Team.
  - \* Collecting Secondary Orders from Retails.
  - \* Adding New Retails and Wholesale from Market.
  - \* Covering A-Class, B-Class, C-Class Outlets.
  - \* Achieve The Secondary and Primary Targets.
  - \* **Handle Areas:** LB Nagar, Hayath Nagar, BN ReddyNagar, Balapur, Champapet, Saidabad, Malakpet, Dilsukhnagar, Amberpet, Ramanthapur, Uppal.
  
- ❖ Worked as Sales Officer in **MS Agarwal Foundries Pvt Ltd.** Hyderabad (May 2017 to August 2021).
- **ROLES AND RESPONSIBILITIES:**
  - \* Handling **Five** Dealers Appointing New Dealer.
  - \* Maintain Stock in Dealer point
  - \* Collecting Orders from Dealers and Consumers
  - \* Adding New Customers and Increases Market Size
  - \* Explain About the Products
  - \* We Maintain the Good Relationship with Dealers, Masons and Engineers.
  - \* Promotional Activities
  - \* Achieve The Secondary and Primary Targets.
  - \* **Handle Areas:** Part of Hyderabad, Kadthal, Amangal.
  
- ❖ Worked as Internal Sales Representative in **Pidilite Industries Ltd.**, LB Nagar, Hyderabad (Feb 2016 to May 2017).
- **ROLES AND RESPONSIBILITIES:**
  - \* Collecting Orders from Retails.
  - \* Adding New Customers and Increases Market Size.
  - \* New Product Launch in Market and Increase Sale.
  - \* Planning Extra Benefits and Slab to Retails.
  - \* Special Activities in Market.
  - \* Handling Products Replacement Product-to-Product.
  - \* Good Relationship with Distributors and Retail.
  - \* **Handle Areas:** Dilsukhnagar, Karmanghat, Balapur, Vanastalipuram, LBNagar, Nagole, Uppal.

**PERSONAL INFORMATION:**

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Full Name : JULURU MALLESH  
Father's Name : JULURU ANJIAH  
Mother's Name : JULURU JAYAMMA  
Spouse Name : JULURU RADHA  
Date of Birth : 08-08-1992  
Gender : Male  
Marital Status : Married  
Religion : Hindu  
Nationality : Indian  
Language Known : Telugu, English, Hindi  
& Kannada.  
Address : BN Reddy Nagar  
Hyderabad

**DECLARATION:**

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I hereby declare that the information given above is true to the best of my knowledge and belief.

Place: HYDERABAD

(JULURU MALLESH)