



# Kishan Ramrakhyani

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## QUALIFICATIONS

### IILM UNIVERSITY GURUGRAM

- Pursuing Master in Business Administration SGPA-7.5(Year-1) **MAY 2021**

### Shree Swami Sahajanand College of Computer Science

- Completed Bachelor of Computer Applications from MKBU. **MAY 2019**

### SCHOOL: R.K Home School, Bhavnagar

- Passed 12th grade GSEB State Board Examination. **MAY 2016**
- Passed 10th grade GSEB State Board Examination. **APRIL 2014**

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## EXPERIENCE

### FlexExim, Gandhidham

**APRIL 2020**

#### Sr. Business Development Executive

##### Job profile: -

- Responsible for B2B Sales, Quality Control, Customer Relationship Management..
- Dealing directly with the end clients and buyers.
- Leading a team of 10 people.
- Act as a first point of contact between end clients and buyers..

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## ACADEMIC PROJECTS

### Human Resource

- Presented a study on how HR outsourcing companies work.

### Digital Marketing

- Conducted a study on Digital marketing of BIG Basket for a presentation.

### Innovation and Sustainability

- Visited Ghata village in Gurugram under Rural Project for Innovation and Sustainability course.

### Research Management

- Prepared a research management project on influence of Digital Marketing on customers.

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## CERTIFICATIONS

- "The Fundamentals of the Digital Marketing" by Google Unlocked.

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## SKILLS

### Leadership Skills

Motivator, Positive Attitude, Consistent performance under work pressure

**Skills and interests**

**Computer skills-** Googling and adapting, Microsoft-Office Products like MS-Word, MS-Excel etc.

**Interpersonal Skills-**Team Player, Adaptive, Team spirit, Networking and Leadership, Consistent learner. Curious to explore

**Interest**–Computer hardware, Videogame graphics and creativity, Smartphones.

