

MAYANK SAH

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Address: West Vinod Nagar, New Delhi



- To build career in a growing organization, where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the organizational goal and climb the career ladder through continuous learning and commitment.
- A Dynamic Professional in the field of Maintenance, Designing and plant supervision, with 4 years of experience in Mechanical Power Transmission equipments (Gears, Chain drives, pulleys, couplings), Conveying Systems, pollution control equipment's.
- Presently working in Shalimar Paint Ltd. Gurgaon As a Telesales & Customer care executive.
- Worked In Retailersook adorRn Pvt. Ltd., as a Business Development Executive cum marketing Executive.
- Worked in Saurashtra Cement Ltd Ranavav , Porbandar (GUJ.) under Mehta Group of companies as a Mechanical Engineer.
- B.Tech in Mechanical Engineering with 68.3% in 2013 from SGVU JAIPUR (Rajasthan).

➤ Core Qualifications:

- Auto Cad.
- SolidWorks.
- Catia V5.
- Preventive & Predictive maintenance.
- Business Development Executive.
- Customer care Cum Telesales Executive.

COMPANY PROFILE

Worked as a Telecaller & Customer Care Executive from June 2019 to Present

Shalimar Paints Limited is a leading & oldest paint manufacture company in India. A world class group in the sector of decorative and industrial paint, Shalimar Paint Limited has capacity of 3475KL Paint production.

- Working as a Executive in customer care cum tele caller Departement in Shalimar paints Limited.
- Mainly I am working under Dealer Bonding Program (DBP) project of Vector.
- Basically my work in Dealing in Decorative paints with company exiting and new dealers.

- Communicate With Company Dealers regarding their order, take order & forward order to concern person.
- Pressurised Dealer to purchase more Company Paints under the DBP Program.
- Prepare Daily Calling report, Monthly calling report, Order generation, solve queries.
- Solve the queries of Company Dealers as well as Company end user and further forwarded to concern person.

COMPANY PROFILE

Worked as a Business Development Executive from February 2018 to May 2019

Retailersbook adorRn Pvt. Ltd. Company is a business start-up of Bihar. A Fastest growing brand in the sector of Men's Apparel Brand in Bihar and Jharkhand.

Business Development Executive:

Retailersbook adorRn Pvt. Ltd – Patna, Bihar

February 2018 to May 2019 in Apparel Industry.

- Specialize in direct sales, meeting prospects, product demonstration and price negotiations.
- Client acquisition through cold calling, corporate activities, tele-calling.
- Building relationship with new customers and getting sales from references.
- Identify decision makers amongst the targeted leads in order to initiate sales process.
- Trained and managed a team for new sales and expand new market in other District and State.
- Working on Improvement of Direct product sale as well as online sale.
- Quaterly Product audit of our Outlets, Help to design Poster, Flex etc. for increasing product sale.
- Generate ideas and implement them on ground level for increasing company market face value.
- Also working with marketing team in New Start-up Venture with same Company.
- Target well stablished Multi Brand Outlets and convince them to convert in our Brand outlet.

Sales Results –

- Generated revenue of approx. 20 lakhs for the company via new Branded Outlet.
- Developed New Product design selection according to season requirement.
- Developed Quarterly Audit format of company EBO and MBO.
- no. of Exclusive Brand outlets and 10 multi brand outlets are opened.

Company Profile:

Saurashtra Cement Ltd Ranavav , Porbandar (GUJ.) under Mehta Group of companies . A world class group in the sector of Clinker & Cement, Saurashtra Cement Limited has capacity of 4800TPD clinker production. It also affiliated with ISO: 9001: 2000.

JOB PROFILE: Worked as a Mechanical Engineer from 14th Oct 2013 to Jan 2018

- Maintenance of Mechanical Power Transmission equipment's like Gears, Chain drives, pulleys, couplings etc.
- Maintenance of Conveying Systems like- Bucket Elevators, Belt Conveyors, Screw Conveyors, Air Lifting Systems, Deep Bucket/PAN Conveyors etc.
- Maintenance of pollution control equipment's like- Bag house and ESP.
- Maintenance of Ball Mill, Roller Press, Dynamic Separator, Vibrating Screens, Draught Fans, Blowers, Crushers etc.
- Planning & Execution of work.
- Spare & inventory management.
- ISO Documentation, 5 S, TPM activities, Safety measure as per job.
- EV crusher, Reclaimer & stacker checking, documentation & maintenance work.
- EV crusher rotor, its hammer replacement, hammer balancing and mainte work.
- Also work with Design department team for 1 year to prepare drawing in auto cad and solid work. ➤ Make general part design drawing of our plant machinery. ➤ Checking and preparing drawings for accuracy and errors ➤ Communicating with suppliers to resolve design issues.
- Considering issues such as cost, safety and time constraints.
- Fabrication and Assemble the product.
- Improving the design, performance and efficiency of existing products.
- Involved in creating and planning new production processes.
Prepare bills and purchasing of materials.

Educational qualifications:-

1. Degree in Mechanical Engineering from SGVU JAIPUR (RAJ.) In 2013 with 68.3 %.
2. H. S. S. C. from N.I.C. RANIKHET (UTTARAKHAND) in 2008 With 74 %
3. H. S. C. from N.I.C. RANIKHET (UTTARAKHAND) in 2006 with 73.5 %

Certification:

- Auto CAD Certificate
- SolidWorks Certificate
- Catia V5 Certificate

Computer skills :

- ** AUTOCAD 2D,3D
- ** Solidworks
- ** Catia V5
- ** Windows Operating system
- ** MS Office
- ** ERP RAMCO

My strengths :

- ** Quick Learner
- ** Positive Approach
- ** Hardworking
- ** Active Team Member.

Hobbies:

- ** Playing & watching Cricket.
- ** Playing and Watching Football.
- ** Social Activities.

Personal Details:-

Father's Name : Mr. Lalit Mohan Sah

Address : house no. 262, zarruri bazar ranikhet, uttarakhand

Date of Birth : 01 APR 1991

Gender : Male

Nationality : Indian

Marital Status : Unmarried

Language : Hindi, English, Gujarati

Declaration:

I hereby declare that the information furnished above is true to the best of my knowledge.

Place : Delhi