

Aakash Sudhakar Wankhede

E-mail: aakash.wankhede533@gmail.com

Mobile No: **+91 9096635148**

OBJECTIVE:

To achieve organization goal by solving the problem in efficient and effective way. I aim to fruitful contribution to the team and to the organization.

Key skill

- Excellent communication
- Sales
- Marketing Strategy
- Ability to motivate others not under your control,
- Strategic thinking,
- Multifunctional
- Team experience,
- Tolerance of ambiguity
- Flexibility
- Creativity
- Quantitative research skills Coordination/project management skills.
- Team building
- Team Handling
- Convincing strategy

QUALIFICATION:

Master of Business Administration (MBA): RTM Nagpur University (2010-2012)

Specialization: Marketing Management & Information Technology

Bachelor of Art: Sant Gadage Baba University Amravati (2006-2009)

Project during MBA

Comparative studies of Growth in Prepaid connection of Airtel & Uninor for the period of 2009-2011

SUMMER INTERNSHIP PROJECT:

Company: Pagariya Motors, Aurangabad

Project Title: Sales Analysis

Designation: Sales Executives

Duration: 40 days

TECHINICAL SKILLS:

- MSCIT
- Windoes7, XP,
- Windows, Ms Excel

Work Experience:

Company Name: India mart Intermesh Limited.

Designation : Executive - Client Acquisition

Location : Nagpur

Period : Mar 2012 to Dec 2012.

Job Responsibility:-

- To Achieve the monthly Target
- Introduce the product in Market place
- Maintain the PR with client
- Promote the product
- Cold calling
- Crate a contact with Exiting client
- Introduce buyer to seller
- Promote the seller on their target market.

Work Experience:

Company Name: TrekDi Adventures and Tours

Designation : Corporate Tour Marketing Executive

Location : Pune

Period : 22nd Jan 2013 – 31st July 2014

Job Responsibility:

- Holiday Packages.
- Attend meeting with corporate client.
- Design Fix departure Tour.
- Operation.
- Coordination.
- Hotel Booking.
- Adventure Tour Leader

Work Experience:

Company Name: Sanjivani Holidays & Hospitality Services Pune

Designation : Senior Tour Executive

Location : Pune

Period : 1st August 2014 – 5th Dec 2014

Job Responsibility:

- Domestic Package.
- Attend meeting with corporate client.
- Design Fix departure Tour for Domestic.
- Operation.
- Coordination.
- Hotel Booking
- Tour Manager
- Honeymoon Tour Packages
- Customize tour packages as per client requirement
- Design industrial visit for student
- Educational tour
- Serious Study Tour

• **Currently Working:**

Company Name: KESARI TOURS PVT LTD

Designation : Branch Sales Executive (FIT)

Location : Pune

Period : 12nd Dec 2014

Job Responsibility:

- Handling walking client
- Make itinerary as per client requirement
- Handling Domestic and International both sector

Achievement:

Got certified in International Tourism board.

1. New south wales experts
2. Melbourne Experts
3. Egypt mastering programming 2015
4. Argentina Expert(Discovered the wonders of Argentina)
5. Taiwan certificate of Merit
6. South Africa online training module
7. 360 Certificate in Spain tourism board
8. Convert 35 people for FIT on one shot
9. Handel 35 people as Tour leader in Sri-Lanka

PERSONAL INFORMATION:

Date of Birth: 26th Nov, 1988

Nationality: Indian

Gender: Male

Languages: English, Hindi, Marathi

Hobbies: Watching Hollywood Animated Movie, Internet surfing, Connected With new people, Like to visit offbeat places, Trekking, Adventures Activity, Cooking for nearest & dearest one & I m short time Mimicry Artist.

Current Address: Shivnandan society Flat No 32, Chandan Nagar Pune
Pin:-411030

Permanent Address: Aakash Sudhakar Wankhede,
Ramesh Nagar, Dabki Road, Old City
Akola – 444002, Maharashtra

Date:

Place: Pune

Aakash S. Wankhede