



MUKESH GANWARIYA

Civil Engineer & Sales Officer

Contact Me

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Baghsuri, Ajmer, India

Birth Date

21/June/1998

Other Info

Additional Skills

Communication.
Leadership.
Sales Development.
Market Research.
Product Knowledge.
Customer Relations.
Customer Service.
Problem Solving.
Confidence.
Motivation.
Emotional Intelligence.
Prospecting.

Summary

Seeking a position in an esteemed organization so as to utilize my skills more efficiently that will offer me an opportunity for my professional growth as well as for the growth of the organization.

Education

Aryabhata College Of Engineering And
Research Centre, Ajmer (Raj.)

2015 - 2018

Diploma In Civil Engineering

Rajasthan Board Of Secondary Education

2013 - 2014

10th

Experience

THE INDIA CEMENTS LTD.

Designation- Area Technical Engineer

Posting- Bhilwara (Raj.)

1st Nov 2021 – to Present

ROLE & RESPONSIBILITIES:-

- ** Responsible for technical service in the entire Bhilwara district.
- ** Providing sample demo of cement at construction site, telling quality of cement, getting masons to practice good construction practices, persuading influencers for our cement product.
- ** Responsible for organized a meeting of Architect, Engineers, Contractors, Masons along with Regional Technical Manager.
- ** Responsible for achievement of the sales target set by the company the new business development and performance of all sales activities related to products in assigned market.
- ** Reporting of all activities to the Regional Technical Manager.

Skills

Internet ability.

Microsoft Office (Word, Excel, PowerPoint).

Google Docs.

Cloud storage / File sharing.

Web search capabilities.

AutoCAD CIVIL 2D & 3D.

Languages

English & Hindi

Interest

Playing Chess

Listening to Music

Others

Course:- TCS iON Career Edge
- Young Professional

** Monitoring sales reports, Competitor Strategies, Selling Prices, & market share.

** Developing new policies and procedures to improve sales performance and resolving dealer disputes.

** Identifying and exploring new markets and tapping profitable business opportunities.

** Enhance market penetration by developing and managing a network of retailers/dealers/distributors/ and achieve business growth.

M/S HARI RAM GODARA "AA Class PWD Contractor"

Aug 2018 - Oct 2021

Site Engineer

Registration No.- AA-172/CE/PWD/CIVIL/2004-05

TIN No.- 08190202014

Responsibilities:-

- Reading and correlating drawings and specifications identifying the item of works and preparing the bill of items.
- Played a major role in layout work (centreline and brickwork).
- Problem solving techniques.
- Extensively involved in execution work and daily progress documentation.

Projects

M/S HARI RAM GODARA

Aug 2018 - Oct 2021

Building Construction

Three year project works as a Site Engineer at 16th storey, 14th storey commercial building and three residential building projects in Tonk. Supervision of raft foundation, casting of columns, beams and slab, form work and scaffoldings.

Experience in handling teams at site of construction. Concrete strength tests and reinforcement calculations.

G R INFRAPROJECTS LTD.

May 2017 -

Highway Construction

One month project training as a Trainee Engineer at widening and strengthening of existing 2 lane carriageway to 4 lane with paved side shoulder of Faridkot-Kotkapura-Bathinda section NH-15 (New NH no 54) from existing km 221.380 to 287.615 of NH-15.



Mukesh Ganwariya