

RESUME

MAYUR CHHAGAN BADGUJAR

Mob.NO: +91 9588490324

Email ID: mayurbadgujar6899@gmail.com

**Address : Plot no 31 , Gurukrupa Colony , Behind Cotton
Market , Dhule Road , Amalner- 425401, Tal- Amalner,
Dist- Jalgaon, Maharashtra**

Education Credential

Educational Qualification	Board / University	Year of passing	Percentage/ CGPA (Out of 10)
S.S.C	Nasik Board	2013	60.40%
H.S.C (science)	Nasik Board	2015	65.00%
Graduation (Political sci)	North Maharashtra University	2020	61.00%
MBA	YCMU	2022	APPER

EXPERIENCE:-

Currently working in **Asian Paints** as a **ECA (Ezy Colour Customer Associate)** from June 2021 to June 2023

JOB RESPONSIBILITIES:-

- Cold calling to the prospect asking for meeting then pitch the product and try to convert them in to customers.
- Handling dealers, contractors and architects of particular area and supervise the work on site and assurance that the quality of product is using over there.
- Collection of payment from the customer and meeting target monthly basis.

Currently working in **Popular Paints And Chemicals** as a **TSO (Territory Sales Officer)** From June 2023 to till date

JOB RESPONSIBILITIES:-

- To manage the present dealer network.
- To meet the day to day requirements in terms of: Getting orders from the dealers as per assigned targets.
- Collecting payments and reducing outstanding.
- To expand network in terms of new dealers.
- To conduct regular meetings with influencers such as architects, building contractors, housing societies, painters etc for business development.
- To achieve targeted weighted reach numeric reach in territory.

Personal Competencies

- Good communication skill
- Leadership skills
- Ability to work under pressure •Self-motivated and Confident
- Initiative and Optimistic.

Personal Profile

Name : Mayur Chhagan Badgujar
Date of Birth : 02ndSep1997
Gender : Male
Nationality : Indian
Marital Status : Unmarried
Language Known : English, Hindi, Marathi
Hobbies : Music, Reading Novels and books, Travelling,

Declaration

I hereby declare that the information and facts given herein above are true as per my knowledge and beliefs.

Place :Amalner.

Date : / /

(**Mr. MAYUR CHHAGAN BADGUJAR**)

