

RESUME

Name : Akhil Vasudevan
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AIM

- To seek an opportunity in **Service/Business Development/Marketing** with an organization of repute in Automobile & Auto ancillary/FMCG/ Consumer durable sector.
- To apply my knowledge and skills, which I have gained through education and 8.1 years of work experience.

ACADEMIA

- Diploma in Mechatronics Engineering** from NTTF. *Secured 65.5% (2010-2013)*
- Class10th** from Kalyan, Maharashtra Board. *Secured 73.84% (2007)*

TOTAL EXPERIENCE – 7.11 Years

- Business Development Manager-Commercial Vehicles** in Apollo Tyres Limited – 3 years
- Associate Manager-Service** at Yokohama India Private Limited – 4 years
- Sales Engineer** at SK Tools & Dies – 1 year

TOTAL EXPERIENCE - 8.1 YEARS

Company name : SK Tools & Dies

Experience : 01/06/2020 till present

Designation : **Sales Engineer**

Job Profile : Sales,3D designing of tools,assembling of machine parts like Nozzle,CAM's,manifold,Pneumatic devices,motors,blade strips etc

Location : Coimbatore (Tamil Nadu)

CTC : Rs.6,80,000/- per annum

Company name : Yokohama India Private Limited

Joined : 01/03/2016

Designation : **Associate Manager**

Experience : 01/03/2016 to 26/4/2020

Job Profile : Handling Customer Complaints,Achieving OEM Sales target,Business Development,Marketing,conducting demand generation activites like campaigns,Market mapping to generate new leads,monitoring ours and competitor product performance,ensuring timely payment and logistic support,timely MIS report submiision etc in Mumbai,Navi Mumbai,Thane,Nashik,Goa and Gujarat area based in Mumbai.

Location : Mumbai office looking after Maharashtra, Goa and whole Gujarat.

CTC : Rs.6,40,000/- per annum

Company name : Apollo Tyres Limited

Experience : 20/05/2013 to 22/02/2016

Designation : **Business Development-Commercial Vehicles**

Job Profile : Handling OEM Sales,After sales Service,conducting Demand Generation Activities and exhibitions,Complaint Redressal,Product performance monitoring,logistics support,ensuring timely payment,submitting Market Intellegence report in Vidharbha area.

Location : Nagpur office looking after whole Vidharbha area

CTC : Rs.4,30,000/- per annum

PERSONAL PROFILE

Name : Akhil Vasudevan
Date of Birth : 16/07/1991
Place of Birth : Kalyan (Thane district)
Marital Status : Unmarried
Nationality : Indian
Religion : Hindu

Languages Known

To speak : Hindi, English, Marathi, Malayalam & Tamil
To read : Hindi, English, Marathi, Malayalam & Tamil
To write : Hindi, English, Marathi, Malayalam & Tamil

Strengths

- Vast experience in Tyre Sales, Customer Service, product performance monitoring, handling OEM's conducting demand generation activities and customer complaint redressal, ensuring timely logistics support and payments etc.
- Good communication skills and desire to work hard daily
- Eager to learn something new daily
- Team player & innovative

Skills

- Proficient in MS Office (Word, Excel & PowerPoint)
- Vast knowledge in PCR tyres, TBB/TBR tyres, OTR and Farm tyre sales and service
- Proficient in AutoCad 2017, SAP software
- Hands on experience in Siemens NX 12.0 version
- Hands on experience in Navision, GC softwares for billing and logistics support

Date: 10/06/2021

Place: Kalyan

Akhil Vasudevan