

NILESH RAO

Senior Level Assignments

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📊 Key Skills

Strategic Planning

Plant Management

Project Management

Manufacturing Operations

Investment Planning

Process Improvement

Quality Assurance

Safety Management

Performance Management

Training & Development

Team Building & Leadership

🛠️ Technical Skills

- MS Office and Internet Applications

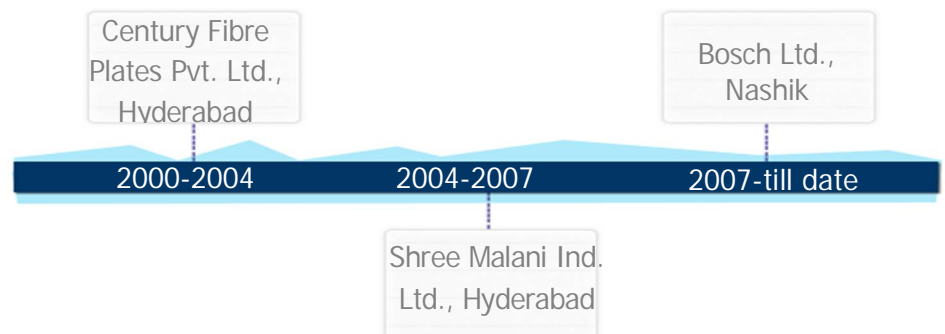
⚙️ Soft Skills

 Change Agent	 Collaborator
 Motivational Leader	 Communicator
 Thinker	 Planner

🧠 Profile Summary

- Performance-driven professional with **nearly 2 decades** of experience in Strategic Production Management, Factory Management, Process Enhancement and Resource Optimization
- **Directing productive cross-functional team** using interactive and motivational leadership that spurs people to willingly give excellent results
- **Strategizing the long-term business directions** to ensure maximum profitability in line with organizational objectives
- **Swiftly completing projects** with competent cross-functional skills and ensuring on time deliverables within pre-set cost parameters
- Expertise in **planning manufacturing operations** with key focus on top line & bottom line profitability by monitoring optimal utilization of resources
- Skilled in **monitoring the overall functioning of processes**, identifying improvement areas and implementing adequate measures to maximize customer satisfaction level
- An **enterprising leader** with skills in leading personnel towards accomplishment of common goals

👤 Career Timeline



🎓 Education

- 2011: Corporate Post Graduate Diploma in Operations Management from Symbiosis Institute, Nasik with 79.9%
- 2000: Bachelor of Chemical Engineering from Pune University with 61.94%

📄 Personal Details

Date of Birth: 03/12/1977

Contact Address: Flat No.5, Atri Avenue, Ganesh baba Nagar, Near Suvichar Hospital, Behind Hotel Kamat, Nasik-422011

Languages Known: English, Hindi, Marathi



Notable Accomplishments Across the Career

- Played a key role in Projects (Relocation & Platform):
 - Establishment of New Coating Line for **capacity ramp up** by 40%
 - **Installation & commissioning** of Reverse Osmosis plant with 95% Quality improvement, Legal Compliance.
 - **Relocation** of New generation products to Bosch Nashik
 - Relocation of HT & ST processes for conventional products to other Bosch plant.
 - **Automation** of Hard Stage & ECM lines, Productivity improvement.
 - **Restructuring** of Manpower & Machinery for cost competitiveness
- Acknowledged for:
 - Process & product **cost reduction**.
 - Establishment of CFC fixtures for **Productivity improvement** in HT with cost saving of 8 MINR
 - Modification in Tools & Fixtures for productivity improvement in ST with Cost saving of 5 MINR.
- Adjudged for:
 - Online **Real time data monitoring system** for Surface Treatment & Heat Treatment.
 - **Capacity enhancement** of Effluent Treatment Plant by 30%



Work Experience

**Since Jul'07 with Bosch Ltd., Nasik
Manager**

Growth Path: *Joined as Shift Engineer and rose to the position of Manager*

Role:

- Instituting & executing high-level **production strategies**, making high-stakes decisions and overcoming complex **business challenges** using experience-backed judgment, strong work ethics and irreproachable integrity
- Creating and sustaining a **dynamic environment** that fosters the development opportunities and motivates the **high performance** amongst the team members
- Monitoring **project baselines** and controlling them with respect to cost, resource deployment, time over-runs and quality compliance to ensure satisfactory execution of projects
- Appraising the prevalent production systems / processes, identifying loopholes if any and undertaking **result-oriented measures** for alleviating them and documenting the same
- **Monitoring business** in new and growth areas and motivating people to perform beyond their normal past established skills/ levels
- Facilitating **cost saving initiatives**; achieving cost reduction through value engineering, reduction in breakdown, rework and waste elimination
- Monitoring **quality systems & compliance** with preset standards; troubleshooting and maintaining requisite documents to ensure complete in-process quality & improvement in process capabilities.
- Making sure all **safety rules and procedures** are followed



Previous Work Experience

**2004 to 2007 with Shree Malani Ind. Ltd., Hyderabad
Factory Manager**

- Responsible for Functioning of entire Unit.
- Accountable for the profitability of work operations.
- Effectively lead, coach and develop a large work team to accomplish operational objectives

Achievements

- Established new rubberized coir plant in 6 months.

**2000 to 2004 with Century Fiber Plates Pvt. Ltd., Hyderabad
Executive (Production & Quality)**

- Preparing production schedules; monitoring cost to ensure execution of production process within budget.
- Monitoring quality systems & compliance with preset standards; troubleshooting and maintaining requisite documents to ensure complete in-process quality & improvement in process capabilities.
- Ensured all safety rules and regulations are followed.

Achievements

- Successfully started export of components.
- New business and market for the product from waste.