

PARVEEN KUMAR

SALES EXECUTIVE

Performance-oriented sales leader offering exceptional record of achievement over [Number]-year career. Tenacious manager with strategic and analytical approach to solving problems, bringing in customers and accomplishing profit targets. Talented in identifying and capitalizing on emerging market trends and revenue opportunities.



Work History

2017-09 -
Current

Sales Executive

RELIANCE JIO INFOCOMM LTD., KURUKSHETRA, HARYANA

- Drove retailer engagement, improved retailer satisfaction and earned retailer advocacy through communication and relationship management.
- Targeted new markets and increased sales [Number]% through proactive sales and negotiation techniques.

2015-08 -
2017-08

Sales Executive

SC JOHNSONS LTD, KURUKSHETRA, HARYANA

- Targeted new markets and increased sales [Number]% through proactive sales and negotiation techniques.
- Executed local, regional and national marketing and branding initiatives to drive sales within existing and prospective accounts.



Education

2011-07 -
2014-08

GED

KURUKSHETRA UNIVERSITY - KURUKSHETRA



Interests

RUNNING



READING BOOKS

PERSONAL GROWTH BOOKS



Personal Info

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Skills

Sale expertise

Excellent

Product and service sales

Excellent

Business networking

Good