## PRAVEEN RAJ J

## (DESPATCH/ SALES ADMIN)

No.109A,4<sup>th</sup> Cross Perumal Koil St,Ediama Nagar, Mathur, Chennai – 600 051. Contact +91 86670 13653

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## **CAREER OBJECTIVE:**

Knowledgeable Dispatcher. Adept at checking on field personnel and solving concerns with self-directed and flexible approach. Goal-oriented with flexible work schedule. Strong collaborative, prioritization, and follow-through skills. Experienced with inventory control measures, stock replenishment procedures, and transportation scheduling.

#### **WORK EXPERIENCE:**

#### ❖ APR. 2021 - PRESENT

# SALES ADMIN/DESPATCH ASSOCIATE/STORE ASSISTENT, BALMER LAWRIE & CO LTD (INDUSTRIAL PACKAGING) CHENNAI, INDIA (THROUGH CONSULTANCY)

- Issuing sales transaction invoices using SAP.
- Maintaining and updating sales and customer records.
- Compiling monthly sales reports.
- Delivers items to customers by verifying orders
- Inventories stock
- Arranges transportation
- Keeps customers informed by forwarding notice of item availability, shipment date and method, and current status; answering questions

#### \* Dec. 2018 - Nov. 2020

#### Chariot Travel Pte. Ltd., (DMC), Chennai, India

#### **Travel Consultant**

- Provided exemplary customer service to new and existing clients, which helpedbuild lasting relationships and secure new travel assignments.
- Arranged travel accommodations for groups, couples, executives and specialneeds clients.
- Maintained and updated corporate traveler profiles with current information.
- Provided customers with best deals and well-researched travel options,
  successfully negotiating rates while improving customer satisfaction ratings.

#### Jan. 2013 – Jan. 2017

#### Madura Travel Service Pvt. Ltd., Chennai, India

## **Travel Sales Representative**

- Coordinate transportation, accommodations, and itineraries for domestic and international trips for clients based on client's needs, budgets, and expectations.
- Develop client intake forms and interview processes that enhance the ability to understand client requirements and led to increase in customer satisfaction.
- Network with representatives of hotel chains, airlines, tourist attractions, andother destinations to create deals that saved clients.
- Helped resolve client problems quickly with superior customer service.

## **SKILLS:**

- Documentation
- Data entry
- High energy level
- Emotional control
- Company guidelines and Procedures
- Dependability
- Transportation planning
- MS Office

## **LANGUAGES KNOWN:** English & Tamil

## **EDUCATION:**

#### **2018**

#### IATA Foundation in Travel and Tourism with Galileo

Institute of Airlines Management, Chennai, India.

**2014 - 2017** 

## **B.Com Information System Management**

J.H.A.Agarsen college – Madras University, Chennai, India.

**2014** 

## **Diploma in Tourism Aviation and Airport Management**

Loyola Institute of Vocational Education, Chennai, India.

**2011** 

#### Office Automation

Apollo Computer Education Ltd., Chennai, India.

**2011** 

## **Higher Secondary**

St. Thomas Mat. Hr. Sec. School, Chennai, India.

## **PERSONAL INFO:**

Father : John Durai P

Gender : Male

Date of Birth : 04.01.1994

Marital Status : Married

Res. Address : No.109A, 4<sup>th</sup> Cross

Perumal Koil St, Ediama Nagar, Mathur,

Chennai – 600 051.

## **DECLARATION:**

I solemnly declare that all the information furnished in this document is free of errors to the best of my knowledge.