



# PATHAN AEHTESHAM

Field Sales Associate



## Address :

Q/604 Baagban Residency,  
Opposite Reliance Petrol Pump,  
Bapunagar, Ahmedabad-  
380023



## E-mail :

Chankikhan7304@gmail.com



## Phone :

+919998822228



## Education

S.S.C.  
GSEB  
H.S.C.  
GHSEB  
BACHELOR OF  
COMMERCE  
GUJRAT UNIVERSITY



## Work Experience

October, 2022 -  
present,

### FIELD SALES ASSOCIATE

#### SAINT GOBAIN GLASS

Created Of Business Through Cold  
Calling.

Doing Project Work and Expand  
Business With the Strategy.

Finding Of New Architect And  
Distributor Via Filed Work.

Build Good Relation With The  
Architects and Dealer.

Created Effective Strategies To  
Grow Business And Analysing  
Competitor Behaviour.

February, 2022 -  
October, 2022

### SALES ASSOCIATE

#### ASIAN PAINTS LIMITED

Management of customer and  
customer complaints.

Creat new business through  
marketing and leads.

Even managing contractors And  
Managed 12 dealer Counters.

Give extra business to company  
and dealer.

Supervision of work efficiency and  
compliance.



## Skills

### Sales And Marketing



### Dealer Handling



### Business Development



### Distributor Sales



### Channel Sales



### Client Communication



### Supervision



### Time Management Skills



### Patience



## Languages

HINDI Expert

GUJARATI Expert

ENGLISH Intermediate

March, 2020 -  
January, 2022

## ECA

### ASIAN PAINTS LIMITED

Lead generation and handled customer. Contractor handling and covered one of the dealer counter as far as business growing.

February, 2019 -  
February, 2020

## STOCK MANAGER

### Primex Sewing Machine

Worked As A Stock Manager In Private Company

June, 2015 -  
January, 2019

## CRO

### Bharti Airtel Limited

Worked as CRO (Customer Relationship Officer) in Airtel for 5 years. (June 2015 to Jan 2019)

## Projects

---

November, 2023 -  
March, 2023

## LIFE STYLE

We Have Done The Most Of The Famous And Luxury's Mall ( Life Style ) In Palladium Mall In Ahmedabad

**Team Size : 25**

## Personal Information

---

**Father Name :** SARFUDDIN PATHAN

**Mother Name :** PATHAN ROOMI

**Gender :** Male

**Marital Status :** Single

**Birth Date :** 06/23/1996

**Nationality :** INDIAN