# **CURRICULUM VITAE**

PRABAL KUMAR BHOWMICK NISCHINTAPUR RD, SRAVANI COMPLEX, BLOCK- D, RAJPUR-700-149. MOB-98740-30465. prabal1972@gmail.com



# **EDUCATION**

• B.SC. in 1994 from Calcutta University

#### **MANAGEMENT EXPOSURE**

• Diploma in Marketing Management from BIMS -Pune.( 2009-2010) WORK

# **EXPERIENCE**

(\*) Nov'2014 To May 2022 "Balaji Rotomoulders Pvt.Ltd.(Everest Sales Corporation)" As a Area Sales Manager in West Bengal

Looking P4-Brand (Cp Bath fittings & Sink ;Cistern items, P4-water Tank) Area development & Planning sales improvement for dealers.

(\*) July '2013 to Oct'2014, KISAN MOULDINGS LIMITED, Kolkata, India

#### Sr. Sales Executive

Looking after the sales & retail for pvc pipes items (Area covered Kolkata, South & North 24 Pgs., Nadia, Howrah, Hooghly, Burdwan etc. Dist. In South Bengal area.)

Recruit Dealer's, monitoring there sales, Planning & monitor achieve the sales target.

(\*) July' 2012 to June 2013, ARISE INDIA LIMITED , Kolkata, India

#### Sr. Sales Executive

Looking after the sales & retail for Pumps items.( Area covered Kolkata, South & North 24 Pgs., Nadia Dist. etc.)

Recruit Dealers, monitoring their Sales, Planning & monitor achieve the sales target.

# (\*) April' 2005- June'2012, UTKARSH TUBES & PIPES LTD., Kolkata, India

#### Sr. Sales Executive

Looking after the sales-both retails & institutional for Pvc pipes & Swr Pipes & fittings (Area covered Kolkata, South & North 24 pgs. Nadia, Burdwan Dist. etc.).

# (\*)April' 2004- March' 2005, TIRUPATI MARKETING, Kolkata, India

# Sales Executive

Looking after the sales, both retails & institutional for pvc pipe( Kisan) & cp (ESS bath fittings) .( Area covered entire Kolkata, South & North 24 Pgs Dist.,etc.)

# (\*)July' 2000 – March' 2004, TULIKA'S ICE CREAM PVT. LTD., Kolkata, India

# Sales Executive

Looking after the sales, both retail & institution for their ice cream items.( Area covered entire Kolkata, South & North 24 Pgs. Dist.etc.)

Achieve the sales target, recruit new retailer, caterer, supplier etc.

# **COMPUTER EXPOSURE**

• Well versed with MS Office Package, Internet & E-mail.

# **REASON FOR CHANGE:**

• For better prospect in terms of position & package besides working for a brand which has a National Presence.

LAST SALARY DRAWN: Rs25,000/- P.M.

EXPECTED SALARY : Negotiable

# PERSONAL DETAILS

- FATHER'S NAME : Late S.M.Bhowmick
- DATE OF BIRTH : 18/12/ 1972
- SEX/MARTIAL STAT. : Male/ Married
- LANGUAGE KNOWN: English/Bengali/ Hindi

Date:

PLACE : Kolkata.

-PRABAL KUMAR BHOWMICK