

Priya Ranjan

I.G Colony, Opposite L.N Mishra College, Bhagwanpur, Muzaffarpur

Mob: 7717779877 email: Singhpriyaranjan06@gmail.com



Objective

To participate as a team member in a dynamic work environment focused on promoting business growth by providing superior value and service.

Academic Details

Sinhgad College of Engineering, Pune

MBA, 2018

L.N Mishra College of Business Management

BBA, 2016

R.D.S College

HSC, 2013

Chandrasheel Vidyapeeth

SSC, 2011

Work Experience

Chowgule Industries Private Limited (Maruti Suzuki)

Relationship Manager, Oct 2018 - Oct 2019

Location: Pune

Job Role: Anticipate customer needs and respond promptly.

Be the face of showroom

Assessing customers' needs and providing assistance and information on product features

Deal with customers in the showroom

Quick and efficient service to obtain maximum sales and also focus on customer satisfaction.

Excellent while providing service to customers.

Respond to any queries and give every information that a customer need

Aapkapainter.com

Sales and Operations Engineer, Nov 2019 – Nov 2021

Location: Pune

Job Role: Interacting and meeting with leads for site quotation

and consultancy, follow up for conversion, coordinating with cross functional teams for project

operations and payment, ensuring highest customer satisfaction and rating throughout the project cycle.

Project Details**"Foreign Placement - New service development and it's comparison with other recruiting consultancies**

To sell the Frenchie of Placement Agency

Period: 2 Months Team Size: 4

Role: Management Trainee

Skills

Ability to teach & mentor

Computer knowledge

Project planning

Flexibility

Team leadership

Achievements

Cambridge English Entry Level Certificate in ESOL International

Awarded by Maruti Suzuki" Best Performer" Dream Big December Sales

Strength

Ambitious and highly motivated to meet the demands of the job

Able to work under pressure and with no supervision at all

Able to identify and develop new business opportunities

Hobbies

Playing outdoors games such as Cricket

Cooking

Declaration

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.



(Priya Ranjan)