

CURRICULUM VITAE



RAJEEVAN.P.P

Residential Address:

Mundayadan Kandi House
Chattukappara.(P.O)
Kannur(Dist),
Kerala-670592.

E-Mail:

rajeevpp2001@yahoo.co.in

Contact No.:

Mobile :91 9446442017
91 9895374413

Personal Data:

Date of Birth : 07/04/1973

Son of: A.Kunhiraman.

Sex : Male

Age : 50

Nationality : Indian

Marital Status : Married

Languages :English,
Known Malayalam
Hindi

Interests & : Music
Hobbies : Traveling
: Reading

CAREER OBJECTIVE

To attain the challenging position for myself by joining a reputed organization where my ideas are put to best possible use in order to bring out the creative in me.

WORK EXPERIENCE

- **Company Name : GLOBAL ISPAAT Pvt.Ltd.**
Duration : 2023 May-2023 November.
Designation : Manager, Marketing.
 - **Profile: Selling around 600 Mt/Month of TMT Steel(MAGNA)in Kannur,Kasargod and Waynad Districts.**
 - **Managing a team of four Sales Officers in three Districts.**
 - **Managing around 45 active dealers in three Districts.**
 - **Implementing Company policies and Schemes.**
 - **Appointing more dealers in unrepresented areas.**
- **Company Name :RAIN CEMENTS LTD HYDERABAD**
Duration : 2013 May –2023 April.
Designation :Asst.Manager,Sales
 - **Profile: Selling around 3000 MT of cement per month at Kannur Dist. through dealer network.**
 - **Appointed 75 active dealers in Kannur District.**
 - **Looking Kannur, Kasargod and Waynad Districts.**
 - **Managing a Team of four Sales officers in three districts.**
 - **Implementing company's policies and schemes etc.**
- **Company Name :THE INDIA CEMENTS LTD**
Duration : 2000 Jan – 2005 Sept.
Designation : Accounts Assistant
 - **Profile: Making invoice, Receipt vouchers, preparing daily and monthly sales report to Zonal Office and Regional office, Stock management, banking, bank reconciliation, coordinating with dealers, dealing with sales tax department etc.**
- **Company Name : RAASI CEMENT LTD**
Duration : June 1995 July-1999 Dec.
Designation : Accounts Assistant.

REFERENCES:

- 1.Mr.SANAL KUMAR
SENIOR MANAGER
THE INDIA CEMENTS LTD
KANNUR.
MOB:9447181678
- 2.MR.SUDHEER BABU
Sr.MANAGER,SALES
RAIN CEMENTS LTD
KANNUR.
MOB:7907501092

SOFTWARE KNOWLEDGE

- MS Office.

Key Skills:

- ✓ Marketing
- ✓ Co-ordination of Meetings
- ✓ Sales of Products
- ✓ Interaction with Customers
- ✓ Problem Solving
- ✓ Site Supervising

ROLES

- Marketing & Sales

STRENGTH

I work very well with all kinds of people and understand that everyone has different perspectives about projects and work tasks. So when I work with others I realize that everyone comes to the table with different priorities and objectives.

COMPETENCIES

- Fast learner. Adapt well to changes and pressures in workplace.
- Work effectively with diverse groups of people.

DECLARATION

I do hereby confirm and assure that the information provided herein is true to the best of my knowledge and concern.

Place: Kannur

Date: 31.12.2023

RAJEEVAN.P.P

