

RESUME

Shivdhan Rajendra Katare

Contact: 9764387007

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OBJECTIVE:

A highly motivated marketing graduate with distinguished personality having ability to cope up with the challenges with positive attitude to perform tasks related to promotions and sales.

SPECIALIZATION

- MBA- MARKETING.
- BACHLOR OF COMMERCE.

WORK EXPERIENCE:

BERGER PAINTS INDIA LIMITED. (01ST MAY 2022 TO PRASENT DATE)

- I have working for BERGER PAINTS INDIA LIMITED. as a Customer Executive, Aurangabad location in Maharashtra.
- My responsibilities were cold calling, lead generation, meeting potential clients and closing sales. Organizing Campine and Events, Handling Promoters Also Collecting Society Data, Customers Data. I have a very successful track record in all of these fields.
- My duties were to visit construction sites and also visit Customers on daily basis in order to generate the revenue for the company.
- Maintain cordial relationships with Products, understand and fulfil their needs. Develop and penetrate the assigned area by adding new customers and increasing the customers' base.
- Responsible for end-to-end customer servicing & management.
- Handling training for Promoters, and Jr.CE.

EDUCATIONAL QUALIFICATIONS:

Examination	Board/ University	Institution	Percentage
MBA (Marketing).	BAMU University, Aurangabad.	Maharashtra Institute of Technology, Aurangabad	2 nd year.
B.com	BAMU University, Aurangabad.	Sant Eshwarshing Arts, Commerce & Science College	51.82 %.
H.S.C.	Maharashtra State Board.	Shri Laxmi Arts, Commerce & Science College	54.69 %
S.S.C.	Maharashtra State Board.	Kids Kingdom English High School	53.00%

PERSONAL DETAILS :

- Name : Shivdhan Rajendra Katare
- Address : Jai Bhavani Nagar, N-4, CIDCO, Aurangabad
- Mother Name : Minakshi Rajendra Katare
- Date of birth : 03/06/ 1998
- E-mail : shivdhankatаре007@gmail.com
- Marital Status : Unmarried.
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EXTRA CURRICULAR ACTIVITIES

- Participated in IPR & IP Management startup at MIT (M.B.A) Aurangabad.
- Participated in Resume Building camp at MIT (M.B.A) Aurangabad.
- Participated in campus to corporate at MIT (M.B.A) Aurangabad.
- Attended Live Workshop for Consecutive Four Days.
- Attended Live Webinar with Interdisciplinary Activities.

ACHIVEMENTS

- Certification course in Fundamentals of Digital Marketing
- Inbound Marketing Certified.
- Campaign Manager Exam Certified
- Participated in Collage Quiz Competition in Research of Market.

HOBBIES

- Playing Cricket.
- Reading Books.
- Traveling.
- Tree Plantation

COMPETENCIES:

- Dedication for Achieving the Goal.
- Ability to Work with Team, and Hard work.
- Time Management.
- Punctually.
- Leadership.

COMPUTER PROFICIENCIES:

- Operating System- Windows, android.
- Application packages- Microsoft office (MS- Word, MS- Excel, MS- Power Point).
- MS-CIT (MSBTE).

DECLARATION:

I hereby declare that above mentioned information is true to the best of my knowledge.

Place: Aurangabad

Date:

Shivdhan Rajendra Katare

