

R. Srinivas

Plot no-22&23.Flat No.101,

**H: no - 8-90/65/A, Srinivasa Residency,
nUppal, Hyderabad-50 0039**

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CAREER OBJECTIVE

To pursue challenging and rewarding career in the esteemed organization. This will be mutually helpful for my continuous learning, research and contribution to organizational growth.

ACADEMIC PROFILE

- **B.SC (B.Z.C)** from Osmania University with the 75%
- **Intermediate (BiPC)** from S.R.K junior college, Godavarikhani. with the 70%
- **SSC** from **S.B.S** Vidyaniketan High School, Godavarikhani with the 70%

WORK EXPERIENCE

- ❖ **Working as a BUSINESS RELATION MANAGER in HINDUJA GROUP (GRO DIGITAL PLATFORMS LTD) Taking care FLEETS & TRAVELS sales & marketing covering TELANAGANA. Based at Hyderabad from 1-09-2022 to 31-1-2023**
- ❖ **Worked as a BUSINESS MANAGER in FALKEN TYRE INDIA PVT LTD handling dealers & distributors Taking care of sales and services, covering TELANAGANA from 12-11-2019 to 31-03-2021.**
- ❖ **Worked as a SALES LEAD in BIRLA TYRES (KESORAM INDUSTRIES LTD) from 9th Jan 2017 to till 11-10-2019. Taking care of CV & 2, 3 WHEELERS sales and marketing, handling distributors, dealers & fleets in Hyderabad and some part of Telangana.**
- ❖ **Worked as a NURSING HOME LEAD in (ABBOTT) RANDSTAD INDIA from 14-9-2013 to Jan 8th -2017.Covering AP&Telangana with 13 subordinates.**
- ❖ **Worked as a Business Executive in TROIKAA Pharmaceutical from 11th June 2009 to 13 Sep-2013.**

Roles and Responsibilities

- *Attending the Dealer, distributors & customer calls to generate the secondary business to dealers in the assigned territory
- * Increasing the sales no. from average 50 to 500 tyres, per month. as per the target
- * Handling distributors and dealers in Hyderabad and some part of Telangana.
- * Traveling throughout an assigned territory to train and guide company sales representatives.
- * Explaining and promoting the company's products and services to clients.

PERSONALITY PROFILE

- Ability to learn quickly
- Adaptable to changing Environment
- Willingness of sharing knowledge

PERSONAL INFORMATION:

Date of Birth : 23/11/1985

Father's Name : R. Narsaiah

Gender : Male

Nationality : Indian, Hindu

Contact Address : Flot no: 101, Plot no-22&23,H.NO-8-90-65/A
East Balaji hills, Uppal, Hyderabad.500039

Languages Known : English, Telugu & Hindi

Hobbies : Listening to Music

Marital status : Married

DECLARATION:

I hereby declared that the information furnished above is true to the best of my knowledge.

Date Place: Hyderabad. **(R. Srinivas)**

