

RAGHURAM JAGU

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CAREER OBJECTIVE:

To obtain a competitive and challenging career and be a part of a progressive organization that gives scope to ensure my knowledge and skills while contributing my best to the organization I work for.

PROFESSIONAL EXPERIENCE:

- 2 Years 8 Months experience as Ezycolor Consumer Associate (ECA) Vijayawada, Andhra Pradesh.
- 4 Months experience as Project Sales Executive (PSE) at Asian Paints Hyderabad, Telangana

ROLES & RESPONSIBILITIES:

- Meeting with the Apartment's management to discuss about the painting requirements.
- Multiple follow ups with the Management team for Site Conversion.
- Negotiations with the Contractor's & Firm Management teams for Sales operations.
- Scheduling meetings with the Contractors to get the Project sales for multiple sites.
- Following up the Leads from Contractors & Dealers and converting the Leads (Site Execution).
- Getting more sites from the provided Territory using Cold Calling to get more Leads.
- Achieving every month's targets & at times exceeding the targets for the team's growth.
- Based on the Product Category, achieving the targets to meet the Objective of the month.

EDUCATIONAL QUALIFICATIONS:

| Course | Branch | Name of Board/Universit | Name of the Institution | Year of Pass | Percentage/ CGPA |
|--------------|--------------------|---|---|--------------|---------------------|
| B.Sc | Compute Science | Krishna University | PB Siddhartha College of A & Science | 2015-2018 | 6.9 |
| Intermediate | MPC | Board of Intermediate Education, A.P. | PB Siddhartha Junior Colle | 2013-2015 | 66 |
| S.S.C | - | State Board of Seconda Education, A.P. | Vishwa Santhi talent Schoo | 2012-2013 | 8.5 |

ACHIEVEMENTS:

- ▶ Bagged 2nd prize in Sciencia quiz.
- ▶ Cracked VXLIT 4th test conducted by VXLIT Academy, Vijayawada.
- ▶ Awarded 1st Prize in fest conducted by Nalanda College, Vijayawada.

LANGUAGES KNOWN:

- ▶ Telugu
- ▶ English

Strengths

Self-Motivated, Responsible and Hard Working.

PERSONAL PROFILE:

Date of Birth : 05-08-1997
Marital Status : Unmarried
Nationality : Indian
Father's Name : J. Srinivas
Mother's Name : J. V. Durgamba
Address : D. No: 1-1-215, Bala Surya Narayana Street,
Raavi Chettu Center, V.D Puram,
Vijayawada -12

DECLARATION:

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

Date:
Place:
(J. Raghuram)