

Rajeev Sharma

Senior Sales Executive

Strong Sales and Marketing Experience in Automobile , Plumbing & Sanitary ware



rajeev.sharma11@gmail.com

9009054778

5, Bara matha road near lal bagh palace, Indore, India

WORK EXPERIENCE

Executive Sales

Hella Infra Market Private limited.

01/2022 - Present Indore, Madhyapradesh

Infra.Market is an India-based technology company trying to change the way construction and real estate companies procure material for their projects.

Achievements/Tasks

- Serving customers; Dealing with any queries; Assisting in stock replenishment on the shop floor ; Knowledge of all aspects of Plumbing materials .

Senior Sales Executive

Watertec India Pvt. Ltd.

01/2020 - 12/2021 Indore, Madhyapradesh

WATERTEC India is a joint venture company between UMS Group (Coimbatore) , Watertec (Malaysia) and South Asian Investments(Srilanka) is known for its innovative spirit across various industrial verticals and products.

Achievements/Tasks

- Conducting market research to identify selling possibilities and evaluate customer needs
- Setting up meetings with potential clients and listening to their wishes and concerns
- Actively seeking out new sales opportunities through cold calling, networking and social media

Territory Sales Executive

Gangotri Ploymers Pvt. Ltd. (Vectus Group).

03/2019 - 12/2019 Indore, Madhyapradesh

Manufacturer of 4 layer foam tank, 200 liter water storage tanks & white plastic water tanks in Bhopal, Madhya Pradesh

Achievements/Tasks

- Demonstrating and presenting products.
- Establishing new business.
- Negotiating contracts and packages.

Territory Sales Officer

Autocop India Pvt. Ltd., I

01/2013 - 11/2017 Indore, Madhyapradesh

Autocop (India) Private Limited manufactures security systems. The Company offers vehicle tracking devices and emergency systems .

Achievements/Tasks

- Promote specific products as directed by upper management
- Self-improve continuously by way of experience and manager feedback

PERSONAL INFORMATION

Unmarried | Medically Fit | Born 03/12/1991 | Place of Birth- Indore | Parents-Passed away |Siblings-1 Married having 1 daughter | Blood Group - B Negative

SKILLS

Sales

Marketing

Customer Care

Market Analyst

Team Player

Market Research

Primary & Secondary Sales

Domestic Sales

Soft Skills

Communication

EDUCATION

Bachelours of Business Administration
Devi Ahilya Vishwavidyalaya

01/2017 - 01/2020

Indore, Madhya Pradesh

Higher Secondary Certificate
MP OPEN SCHOOL

01/2015 - 11/2016

Indore, Madhya Pradesh

Secondary School Certificate.

Board of Secondary Education, Madhya Pradesh

01/2010 - 03/2011

INTERESTS

Cooking

Traveling

Cricket

Movies