

RESUME

Name: D.Raju

Email Id.: rajudayyala788@gmail.com

Mobile No: 8897002550

Career Objective: To obtain a position that will enable use sales and marketing oriented skills in the best possible way to achieve the company's sales and marketing goals.

Professional Experience:

Company: SBFC FINANCE PVT LTD

Role: Assistant Manager.

Work Experience: 2.2 Year

Working in SBFC Finance PVT LTD as a Branch Sales Manager (Mortgage Loans)
Since 21st June 2019 to 30th September 2020.

Working in ASIAN PAINTS LIMITED as a Senior Sales Executive 06/06/2021 to till Date.

Internship:

Work Experience: 3 MONTHS.

Name of the Company: Hindustan Coca-Cola Beverages Pvt Ltd.

Roles:

- Visited big retailer's outlets expanding the products.
- Unbilled products doing promotions to increase the volume.
- Providing the scheme to attracting the consumers.

PROJECTS:

Kellogg's:

- Branding the Pringles in the market during the big-days.
- Promoting the various flavors of Pringles.
- Bringing the awareness of the Pringles in the market.

Dukes:

- Sales promotion of the wafers biscuits.
- Product prelaunch of the dukes wafers in the market.
- Explaining of the product deeply to the consumers of the dukes wafers.

Academic Credentials:

Course	Institute	University/Board	Percentage / CGPA
PGDM	Siva Sivani Institute of Management, Secunderabad	AICTE	6.15%
B.Com(Comp)	St, Mary's Centenary Degree college Secunderabad	Osmania University	65%
Higher Secondary Education	Royal Junior College Hyderabad	Board of Intermediate of Education	63%
Secondary Education	Maxim High School Secunderabad	SSC	60%

Technical Skills: Ms-office, C-Language**Co-Curricular & Extracurricular Activities:**

- Presented book review on Failure toMillionaire.
- Co-ordinated for Samanvay 2017 in Mock CID and Treasure Hunt.

Personal Information:

- Date of Birth:20/09/1994
- Father's Name: D.Siddaiah
- Languages Known: English, Hindi,Telugu
- Hobbies: Cricket, Chess.

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