

**Ranjeet Kumar Gupta**

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### **| Technical Service & Training |**

Fast track professional successful in developing /modifying the Auto-refinish products. Result driven management executive with 10+ years' experience in R&D, Technical Services and Training also from well-established organizations, which are leading manufacturer of Auto refinish products like PU, Alkyd, NC Base System etc.

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### **PROFESSIONAL EXPERIENCE**

#### **AkzoNobel India Limited – Asst Manager (Lucknow) – Technical Support- June 2019 to till Date**

- Based in Lucknow and having responsibilities for growth of Premium and Mid-Market Business in East Uttar Pradesh
- Provide Technical Training in terms of Product portfolio description, standard mixing ratio, Solid and metallic color matching, and application process to Bodyshop team
- Manages the technical customer service and related account management and sales activities for a region through technical direction and assistance to internal and external customers on the use of the product lines.
- Conducting regular basis review meeting with Service head and Owner about audits and to understand the gaps area and make action plan execution to improve the same with in specific time frame
- Overall Responsible for increasing sales, supporting, and training the dealers and their staff in their area to achieve the business plans & implement the same.

#### **Technical Specialist – R&D Centre Bangalore & Mohali - Oct 2015 to June 2019**

- Based in Bangalore and Work in Research and Development department for new products development activities
- Worked and developed PU products for KSRTC, TNSTC & APSRTC
- Developed new PU topcoat Indian Railways as per customer's requirement and implemented the 1<sup>st</sup> three trial batches in Mohali Production floors.
- Based in Mohali, Punjab & research & development of new product as per customer's requirement.
- Develop QD- paint for Auto-refinish market and OEM and Maintain the quality of all the products.

- Worked with the technical and manufacturing departments in testing and troubleshooting involving coating defects and performance optimization

### **Previous Assignments- M/s Nippon Paint India Pvt. Ltd**

- Based in Rewari, Haryana & direct handle Customer's and marketing team regarding Product Compliant.
- Technical support on Product Training to Sales teams & Customers.
- Developed new application / testing methods for the new products and improved the existing formulations to reduce the application time and energy.

### **Achievement:**

- Regional Winner North India – Technical Services. 2022
- Star Employee of September 2018
- Promoted as Technical Specialist (R&D) in the month of March 2018
- Received R&D Excellence award in 2016

### **Professional & Personal Skills**

- Having excellent knowledge about theoretical & Practical training and team handing
- Handled paint complaints tactfully and provide quick solution
- Work well as a team member and having good communication skill
- Flexible and Friendly Behavior and Learn new things quickly
- Smooth working on MS – Word, Excel, Power Point, Outlook Express, Internet surfing, email etc.

### **Educational Qualification**

- M. Tech (Chemical Technology) - HBTI Kanpur
- B. Tech from Institute: SHIATS, Allahabad
- SSC from UP Board Allahabad
- HSC from UP Board Allahabad

### **Personal Details**

Language known - Hindi & English.  
Marital Status - Married  
Father Name - Mr. Prem Prakash Gupta  
Date of Birth - 20/10/1985

**Declaration:**

I hereby declare that the above-mentioned details are true and accurate to the best of my knowledge and belief.

**PLACE:** Lucknow

(RANJEET KUMAR GUPTA)